

# CBAAAACAA

The official publication of the  
Canadian Business Aviation Association

## NEWS BRIEF

### New directors join CBAA board

The CBAA is pleased to welcome two outstanding aviation leaders to its 2015 – 2016 Board of Directors, ratified at the June 18th association Annual General Meeting.

Jean-Christophe Gallagher, Vice President, Strategy and Marketing, Bombardier Business Aircraft, has extensive engineering experience in new product design and continues to play a leading role across Bombardier in the increasingly critical environmental portfolio. A private pilot since 1997, his current responsibilities include managing Bombardier's fleet of Learjet, Challenger and Global demonstration aircraft with operations in Wichita, Kansas; Hartford, Connecticut; and Montreal. Mr. Gallagher is active with several industry associations and agencies worldwide, and currently represents Bombardier as its deputy representative with the General Aviation Manufacturers Association (GAMA).

Gary Wood, Corporate Sales and Marketing at Flying Colours, has been an active member of the CBAA for over 30 years and served as the Ontario Chapter Chair from 1992 to 1997 and on several annual convention committees. He



A gathering of past and current board members L to R: Jim Thompson; Mike Fedele (Treasurer); Scott Harrold (past executive committee members), David Mann, David Hall (Chair), Anthony Norejko, Rudy Toering (President & CEO), Rod Barnard (Vice Chair)



Reviewing international regulations at the Mini-IOC session

served or participated with numerous global aviation associations, including NBAA, EBACE and others.

CBAA also acknowledges and thanks retiring board and audit committee member Joseph Zigrossi, President

& CEO, Global Aerospace Underwriting Managers and board and executive committee member, Scott Harrold, Landmark Aviation, for their years of service and commitment to the CBAA and to business aviation.

## CEO'S CORNER



As part of an International Business Aviation Council (IBAC) initiative, on June 9th 2015, IBAC, the CBAA and NBAA made a special presentation to the International Civil Aviation Organization (ICAO) Council, focusing specifically on international business aviation. Dealing with issues within Canada can take our focus off the International picture, and for me, this very successful and rare meeting was of tremendous value.

Our goal was to ensure the Council, the highest body within ICAO, understood IBAC's critical role in civil aviation, and how all 14 international business aviation association, including the CBAA, support IBAC's work, and why.

It was evident that our message was well-received at the follow-on reception when the President of the ICAO Council made it clear that we would not wait another five years to have these type of discussions. My hat's off to IBAC's Kurt Edwards, Peter Ingleton and the team at IBAC for this great opportunity. Mission accomplished!

# SPONSORS

WE SINCERELY THANK THE FOLLOWING COMPANIES FOR THEIR GENEROUS SUPPORT

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## BOARD OF DIRECTORS EXECUTIVE COMMITTEE

**Chair** • David Hall  
Maintenance Manager  
Irving Air Services

**Past Chair** • Frank Burke

**Vice Chair** • Rod Barnard, Flight Department  
Manager/Chief Pilot, Kal Aviation Group

**Secretary** • Andrew Wilson  
Litigation Council  
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**Treasurer** • Mike Fedele, Innotech ExECAIRE

## BOARD MEMBERS AT LARGE

BC Campbell • Aviation Director, Chief Pilot  
Scotiabank

Louise Dunlop • President, Sterling Aviation Services

David Mann • Director of Aviation,  
TransCanada Pipelines

Jean-Christophe Gallagher • Vice President, Strategy  
and Marketing, Bombardier Business Aircraft;

Bill McGoey • President, Aurora Jet Partners

Clement Nadeau • A.G. Aviation, Ltee.

Anthony Norejko • Director, Travel Services & Aviation/Chief  
Pilot, Walmart Canada Corporation;

Jim Thompson • Chief Pilot  
Saskatchewan Air Transportation Services

Andrew Tuck • Assistant Chief Pilot,  
Air Services Branch, RCMP

Jaime Vins • CEO, Vins Plastics Limited

Gary Wood • Corporate Sales and Marketing,  
Flying Colours

# GIVING A NEW LIFE TO HANGAR 18

Originally conceived and built by Pratt & Whitney Canada in the mid-80's to serve as the home for PWC's engine flight test division, since 2012 this mammoth hangar has seen a major change in its utilization. The hangar was designed to house PWC's Boeing 720 (C-FETB) that flew as a "flying test bed" for their numerous engines. After flying almost everyday from 1988 until its last flight between CYHU and CFB Trenton on May 9th 2012, the B720 is resting at the Canadian Aviation & Space Museum. This test bed function was taken on by 2 B747's and relocated to Montreal Mirabel – CYMX.

In June of 2012 CYHU H-18 Services Inc., purchased the hangar complex from PWC which included over 300,000 sq. ft. of property made up of a 49,000 sq. ft. of hangar, offices and shops as well as over 200,000 sq. ft. of ramp and a 181,000 liter fuel farm.

The rich history of the St-Hubert Airport included the utilization of the H-18 ramp and taxiway during the "Cold War". Sharing the H-18 ramp are two hangars that have been converted to shops by PWC. These hangars were part of the RCAF's 425 "Alouettes" squadron based at CYHU from 1954. They were called the "ALERT" hangars for the RCAF's fleet of CF-100 Mark 3's.

The H-18 complex has now been converted into a Fixed Base Operation (FBO), the first such facility to be located on the north side of the airport adjacent to the main 7820' runway 24R-06L. The FBO is now capable of receiving all types and sizes of aircraft up to B737, A320 and RJ's. Since the summer of 2012 H-18 has hosted the Canada Games receiving 45 aircraft in 3 days including B737's, RJ's, DASH-8's and a Convair. The last scene of X Men



"Days of future past" was shot on the H-18 ramp in summer 2013. In April 2014 the Commercial Aircraft Company of China (COMAC) made a tech-stop at H-18 during its maiden flight to Canada for certification testing.

Offices have been converted to lounges and a new façade has been put on this historic workhorse of a hangar. Having several based flight departments now resident in H-18 will now extend the life to this facility and major expansion plans are now ongoing with the airport operator DASH-L and the city of Longueuil.

Hosting the 2015 CBAA Convention & Exhibition is an honour and a privilege for CYHU H-18 Services.

This is the first time that a major Canadian city's secondary airport has hosted the event and we look forward to assisting the first civil airport in Canada re-taking its place in the new business world of general aviation and domestic regional air transportation.

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# PNC Aviation Finance: Leading the Way in Aviation Finance

Q&A WITH WAYNE STARLING  
SENIOR VICE PRESIDENT & NATIONAL  
SALES MANAGER AT PNC AVIATION FINANCE



**W**ayne Starling is a senior vice president and national sales manager for PNC Aviation Finance. He has been in the banking and finance industry for over 20 years, 13 of those spent in the aviation business. Prior to PNC, his career in aviation began with Aviation Finance Group, a privately owned aircraft lender founded in 1998. Wayne was part of the original AFG team and stayed with the company when it was acquired by PNC Financial Services, Inc. in 2004.

**Q: We've heard about PNC Aviation Finance and its "No financial disclosure, non-recourse" financing. Could you elaborate on this program?**

We have excelled in our industry by offering a suite of financing solutions designed to meet the needs of savvy corporate aircraft owners. PNC Aviation Finance is widely known for its one-of-a-kind "no financial disclosure, nonrecourse" (asset-based) lending program, enabling many aircraft owners to finance without providing financial documentation. By offering this unique program, on top of traditional credit-based options, leases and our competitive pricing structure, PNC Aviation Finance is poised to tailor a solution for each individual owner's needs.

**Q: PNC Aviation Finance has been an industry leader in the number of corporate aircraft loans funded in the USA the last five years in a row. What's the secret to your success?**

On top of our hassle-free approach to financing, PNC Aviation Finance builds its foundation on a seasoned team of industry professionals. From our territory finance officers to our in-house operations staff, we pride ourselves on the experience and expertise we bring to the table. Through every transaction, PNC Aviation Finance strives to make the aircraft financing process as smooth as possible.

**Q: How can readers find out more about PNC Aviation Finance?**

With 10 offices across the US and Canada, PNC Aviation Finance is here to make aircraft financing hassle-free.

Please visit our website at [www.pncaviationfinance.com](http://www.pncaviationfinance.com), call us at 888.339.2834 or stop by booth #53 at the 2015 CBAA Convention in Montreal. 🇨🇦

Platinum Sponsor of the  
2015 CBAA Convention  
Montreal  
June 15<sup>th</sup> - 18<sup>th</sup>



## One of the biggest in years!



22 aircraft on display at CBAA 2015 Static at AVFUEL H-18, Montreal/St. Hubert Airport

photo by Guy Pomerleau

# SAVE THE DATES

**CBAA 2016 is coming to  
Calgary, Alberta July 5-7.**

Join us and our Diamond Sponsor, Million Air Calgary at the Calgary International Airport as we host CBAA 2016, featuring targeted educational sessions, networking events, exhibits and Canada's largest static display of private and corporate aircraft.



*Canada's premier business  
aviation event*



## **Planning is underway and we welcome your contributions**


- Be part of our convention program committee or our local organizing committee
- Suggest speakers or topics
- Submit papers for presentation

**Visit [www.cbaa-aca.ca](http://www.cbaa-aca.ca) for more information, or contact Lise Hodgson at 613.854.4686 or [lhodgson@cbaa.ca](mailto:lhodgson@cbaa.ca)**

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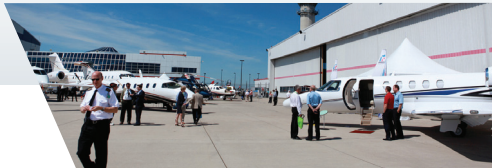
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CALGARY

**[cbaa-aca.ca](http://cbaa-aca.ca)**




Canada's \$5.4 billion business aviation sector is essential to the economic health of this country, linking business and communities to the world. The safest form of aviation, it embodies the highest standards of professionalism, efficiency and productivity.

## CBAA matters

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- Representing non-scheduled commercial and private business operations, the Canadian Business Aviation Association protects the interests of a wide range of business aviation operations at home and abroad. From safety, security, customs and immigration regulations, to environmental issues, to taxation and more, the CBAA is your guarantee that business aviation is represented and its views are heard.

## Membership matters

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- As a member of CBAA, you are a part of a national effort to protect your interests. Exclusive benefits include access to our unique and scalable safety compliance program, Partners-in-Safety, subject matter experts, money and time-saving services and discounts, and the members-only on-line forum, and much more.

**CBAA is the only national association dedicated to business aviation operations.**

***Experience the benefits of CBAA membership.***

For more information on the value of membership, please contact **Lindsay Berndt** at [lberndt@cbaa.ca](mailto:lberndt@cbaa.ca) or **(613) 236-5611 ext 221** | [www.cbaa-aca.ca](http://www.cbaa-aca.ca)