

CBAACAA

The official publication of the
Canadian Business Aviation Association

NEWS BRIEF

CEO'S CORNER

National business aviation convention to tackle labour shortages, other critical issues

Get critical information and build lasting partnerships at CBAA 2018, June 12 – 14 in Waterloo, ON. Featuring high-level educational sessions, renowned speakers and Canadian business aviation's largest exhibit and static display, CBAA 2018 is a unique opportunity for you to get the information, tools and contacts your business needs to thrive.

About 700 people are expected to attend the convention, which will showcase more than 80 leading aviation suppliers, including Canada's largest static display of corporate and private aircraft. The exhibit and static will be held at the new Chartright fixed-base operator (FBO) facility at the Region of Waterloo International Airport, both of which are CBAA 2018 Diamond sponsors.

The education program, which features an in-depth panel discussion on dealing with labour market shortages in business aviation, was designed by an industry-led planning committee who not only identified the topics that are most important to the business aviation community, but helped secure some of aviation's most prominent and well-respected subject matter experts.

Our speakers roster includes Rolland (Rollie) Vincent,



Our venue: the Chartright FBO at Region of Waterloo International Airport



President, Rolland Vincent Associates, LLC and JETNET iQ Creator / Director who will present a Business Aviation Market Forecast; Daniel Mollicone, Ph.D., CEO of Pulsar Informatics Inc, who will present on how to measure – and deal with - Pilot Fatigue in Business Aviation, and Kathy Fox, Chair of the Transportation Safety Board, who will answer your questions on the TSB's investigations.

Other leading-edge sessions include the impact of legalized marijuana, behaviour and etiquette in a post #MeToo world, sharing the skies with UAVs, mental health in aviation

and sessions on upset recovery, SMS, getting ready for CORSIA and much more. Additional details are available on page 4 of this News Brief, and you can register online at www.cbaa-aaaa.ca.

As an added benefit to attendees, CBAA will again be offering specially-priced certified professional development courses on June 11th and 12th. These workshops, created or adapted for Canadian business aviation operations, are an important tool for our members to advance their careers and enhance their value as employees with career-oriented and certified training opportunities. 🍁



Our roadmap for success remains intact

I hadn't thought I would have the privilege of addressing you as the CEO of the CBAA again. Yet, when Chairman Rod Barnard asked for my support to help the association through a time of change as the interim leader, the only answer I had was yes.

I will be honest – as important as the CEO is to an organization, they are not the entire organization. CBAA is extremely fortunate to have a dedicated and professional team in Ottawa as well as an involved and committed board of industry leaders to guide it. With the board's 100% commitment, and the Ottawa team to support our efforts, I assure you that the CBAA will continue to deliver on your behalf.

Over the next few weeks and months, we will be asking for your input on a number of critical files. Your guidance is essential for us to be certain that we are truly representing
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Find out how you can promote your company to Canada’s leaders in the \$12.1 billion business aviation community at CBAA 2018!

Visit www.cbaa-acaa.ca for more information, or contact **Lise Hodgson** at 613.854.4686 or lhodgson@cbaa.ca

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your needs and fighting for the right solutions.

Our work continues. We have recently met with senior political staff at CRA to help move the process along and restore certainty into the tax policy affecting business aircraft. We are working with Transport Canada – and our members – to ensure that they are ready for the new targeted inspections starting this spring. We continue to push for a reasonable flight and duty time regime for on-demand flights, and



Rudy Toering,
President & CEO

for unrestricted access to Toronto Pearson International Airport. Additionally, we are putting together what I think is by far, one of the strongest convention programs in years.

As our Chair stated, our roadmap for success remains fully intact. The search is already underway for a new

President and CEO who we expect to be in place for the CBAA 2018 Convention in June.

In the meantime, it is my honour to serve you.

Rudy Toering

CBAA expands its safety-regime program with new sample ops manuals

Members are encouraged to login to the CBAA website and download the new CBAA Sample Operations Manual (OM), available in “no employees” and “employees” versions. This manual, which was reviewed by Transport Canada, is available free-of-charge and meet the needs of small corporate operators and

owner-operators. Operators will need to edit and maintain these manuals to their specifications. Basic assistance with the Sample OM is available at no cost to CBAA members.

The sample manual is part of CBAA’s Partners-in-Safety program designed for Canadian business aviation operations and offers a number of simple and effective



solutions to help you implement and remain compliant with your operations regulatory requirements. Information on Partners-in-Safety can be found at www.cbaa-acc.a.ca, or contact Merlin Preuss, mpreuss@cbaa.ca for details. 🍁



New “targeted” inspections from TC to begin April 2018, affecting 25% of all PORD holders

In the December 2017 Transport Canada Aviation Safety Letter, TC signaled their intention to expand their inspection program for FY 2018/19 to include inspections of CAR 604 operators. These proactive inspections are a significant departure from TC’s previous approach to oversight of CAR 604 operators. The CBAA is working with TC to provide as much information and support to members as possible before, during and after these inspections.

Please contact Merlin Preuss, mpreuss@cbaa.ca for more information. 🍁

CBAA meets with CRA political staff on new business aviation tax policy

At the time of this writing, the CBAA is still waiting for the CRA to release its administrative policy related to the taxation of the personal use of business aircraft. However, we are pleased to report that we elevated our advocacy efforts recently, with a productive and cordial meeting with the Minister of Revenue’s political staff on February 8th.

We stressed the need for tax certainty – including the fact that many members are now asking our advice on what they need to put on the T4 slips for taxable benefits. As a result, we emphasized how important it was for the department to provide guidance immediately once the administrative policy has been reviewed.

We also expressed our ongoing concern pertaining to certain technical issues that were identified in our September 5, 2017 letter to the CRA, which is available on the CBAA website.

Finally, we requested that the CRA apply the prior administrative policy (found in IT160R3) to the date of the implementation of the new administrative policy in the coming weeks, a position that has been supported by the Canadian Bar Association. 🍁

CBAA continues its work to ensure BA access at Toronto Pearson

At the January 30th meeting of its Technical Working Group, the GTAA announced its intention to move to slot time reservations with the implementation of an Airport Reservation Office (ARO). At the same meeting, GTAA also announced that it would be the first airport in North America to implement Airport Collaborative Decision Making (A-CDM) to increase efficiency. However, it remains unclear at this time how exactly A-CDM would affect business aviation.

To determine the best way forward, Rudy Toering has contacted John Ventresca, Associate Director Aviation Programs & Compliance at the GTAA, as well as CBAA members who were

in attendance. As a result, a follow up meeting is taking place 21 Feb 2018 in YYZ to coincide with a Construction Planning Committee meeting.

The CBAA has been extremely active on this file and continues to voice its concerns on the negative effect of slot reservations on business aviation. The CBAA was instrumental in helping establish the GTAA Technical Working Group and succeeded in delaying the implementation of airport slots. Currently, we are a member of the Technical Working Group as well as the CYYZ Construction Planning Committee, working to find a solution that can take full advantage of Air Traffic Control capacity. 🍁



Connect with people that matter to you with B2B TO GO

Increase your networking opportunities at CBAA 2018 with B2B TO GO, an online business networking and scheduling app available to all delegates and exhibitors at no charge! Connect with the people that matter, and develop partnerships through proposed pre-qualified meetings.

Operator members, sign up for your free convention registration

CBAA continues its commitment to encouraging as many operators (and their staff) as possible to attend our annual event by keeping registration fees low, and providing one complimentary convention registration to each CBAA operator member. This comprehensive no-charge registration package includes access to all major activities: educational and plenary sessions, the exhibit, static, meals and receptions. Only the professional development sessions, charity Golf Tournament and City Fun Night are extra. Contact Lindsay Berndt, lberndt@cbaa.ca to find out if you qualify.

Solve problems and plan for the future with our informative sessions and critical briefings:

- Accidents & Incidents: the TSB Answers Your Questions
- Behaviour and Etiquette
- Business Aviation Forecast and Trends
- Countdown to CORSIA
- CRM Training
- Dealing with Labour Shortages
- From Toke to Yoke: Legalized Marijuana and You
- Loss of Control/Upset Recovery
- Mental Health Matters
- Pilot Fatigue in Business Aviation
- Resilience through SMS
- Sharing the Skies: UAVs and YOU
- Transport Canada and NAV CANADA Update
- And more....

Current information is available at www.cbaa-acaa.ca. The program and speakers are subject to change without notice.

Don't miss these renowned and expert speakers:

- Mark Aruja, Chair, Unmanned Systems Canada
- Gilles Bourgeois, Chief, Environmental Protection and Standards, Transport Canada
- Louise Bradley, MS, RN, CHE, President and CEO, Mental Health Commission of Canada
- Dr. Chris Broyhill, Vice President - Consulting at MENTE Group LLC
- Rob Donald, Executive Director Canadian Council for Aviation and Aerospace
- Kathy Fox, Chair of the Transportation Safety Board of Canada
- Dr. Suzanne Kearns, Associate Professor, Geography & Aviation
- Gino Matteoni, Director Health, Safety, Signature Flight Support
- Dr. Daniel Mollicone, CEO, Pulsar informatics
- Bruce Parry, Senior Environment Manager, European Business Aviation Association
- Paul "BJ" Ransbury, president & CEO, APS Aviation Performance Solutions
- David Salisbury, Director of Medicine, Civil Aviation, Transport Canada
- Rolland (Rollie) Vincent, President, Rolland Vincent Associates, LLC and JETNET iQ Creator/Director.

FORE!

Join us to support a great cause and enjoy some great golf. This year's CBAA Hope Air Charity Golf tournament is being held at Whistle Bear Golf Club. A 178-plus acre course set on an impressive 232-acre property, this



course has long been regarded as one of southern Ontario's most distinctive destinations.

Calling all plane buffs!

CBAA has a static display that you won't want to miss

Thanks to SKIES Magazine, our static will feature the only airworthy Lancaster in the world, the Canadian Warplane Heritage's beautifully restored and historic Lancaster MkX, dedicated to the memory of the WWII hero, Pilot Officer Andrew Mynarski. The Lanc will be joined by some of the most impressive business aircraft flying today, from:

- Bombardier
- Dassault Falconjet
- Embraer Executive Jet
- Gulfstream
- Innotech Exeaire
- Columbia Aircraft Sales Inc.

Book your hotel room now

CBAA's official convention hotel (and the site for our educational program) is the Crown Plaza, Kitchener-Waterloo. Avoid last minute hassles and book your accommodations now. More information at www.cbaa-acaa.ca.

EVENTS

<p>March 26-27 Manitoba Aviation Symposium</p> <p>April 11-12 CBAA Board of Directors Meeting</p> <p>April 17-19 WATS 2018</p> <p>May 7-9 ATAC Annual Spring Meetings</p>	<p>May 16 Mid Canada Biz Jet Show</p> <p>May 29 – June 1 EBACE</p> <p>June 7 Canadian Aviation Hall of Fame</p>
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CBAA welcomes new members

Centennial College

Established in 1966 in Toronto, Centennial College is Ontario's first public college of applied arts and technology, offering 250 diploma, certificate and degree programs in business, community and consumer services, engineering technology, health care, media arts and transportation. Centennial is a pioneer in aviation technician training and was the first college to receive Transport Canada Approved Training Organization status for its Aircraft Maintenance and Avionics Maintenance programs. The college is relocating its aviation technician programs to the historic de Havilland site at Downsview Park in 2018. Centennial is a founding member of the Downsview Aerospace Innovation and Research (DAIR) Consortium.

Aviation Training Academy

Aviation Training Academy is recognized Internationally as the "The NEW standard in Flightline Training", offering both web-based and on-site training for all aspects of Flightline operations. We offer both on-site and on-line training for compliance and understanding of Canada's Aviation Industry Standards with our B836-14 Aviation Fuel Handling & Quality Control Training. Additional offerings are EI/JIG 1530 Liquid Petroleum Terminal Training, SMS Training and Audit Services, and much more. Our team brings over 90 years of combined Aviation Industry knowledge and experience in all areas of aviation operations to our energetic training offerings. Contact us by e-mail at: info@aviationta.aero, or visit our website at: http://aviationta.aero

2018 Schedulers & Dispatchers Scholarship accepting applications

Now in its second year, the \$10,000 CBAA Schedulers & Dispatcher scholarship is open to Canadian citizens who plan on pursuing training and education in aviation flight support such as scheduling and dispatching. The scholarship,



believed to be one of the largest offered in Canadian aviation, will be presented to the recipient(s) at CBAA 2018, June 12 – 14 in Waterloo, ON. To apply, please visit www.cbaa-aca.ca.

Last year's recipients, Shelby Schulte, Manager, Flight Coordination at AirSprint Inc. and Jill Dermott, Customer Service Representative at Skyservice FBO and First Officer, Lake Central Airways, will attend the convention to share how the scholarship helped them advance their educational goals.

For more information contact Aime O'Connor, aconnor@cbaa.ca.

Save the dates for CBAA Chapter meetings in your region

Plan now to join us at CBAA's regional meetings – a great opportunity to find out about CBAA's latest activities, get government and other critical updates, and network with your peers. CBAA thanks our generous sponsors, who make these events possible.

TENTATIVE MEETING DATES

Atlantic	April TBD	---	---	December TBD
Quebec	March 28th	June 27th	September 26th	December 5th
Ontario	April 11th	June 13th (CBAA 2018)	September 27th	December 6th
Manitoba	May 16th (at mid Canada biz jet show)			
Edmonton	March 13th	June 6th	September 18th	December 11th
Calgary	March 14th	June 7th (Hall of Fame)	September 19th	December 12th
Vancouver	March 15th	June 5th	September 20th	December 13th

You can make a difference! The CBAA is accepting nominations to its 2018-2019 Board of Directors

If you are interested in becoming more active in the CBAA and make a real difference, we invite you to apply for one of the four Operator member positions open on the Board for a two-year term, beginning in June 2018.

The Board typically meets for two one-day meetings a year at various locations across the country, and at the Annual General Meeting, which is held in conjunction with the Annual Convention and Exhibit. This is a volunteer position, and expenses relating to the function as a Director are borne by the

member company.

Each Board member is expected to become an active participant in a body that functions effectively as a whole. In addition to assisting in the exercise of the major duties of the Board, members must use due diligence, loyalty and care in the performance of their duties.

To put your name forward, please send your resume or bio to Aime O'Connor, Executive Assistant & Director of Administration, aconnor@cbaa.ca. Please note that applications will be reviewed and only select candidates will be contacted.

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