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Executive Vice President & VP Atlantic Canada and British Columbia

UPCOMING COMMITTEE MEETINGS AND EVENTS

Annual ATAC Committee Meetings: Make your plans now to attend one or more of the following meetings in Vancouver this Nov. 13-15 (ATAC AGM/Tradeshow):

- **Technical Operations Committee** – November 13 am
- **Maintenance, Repair & Overhaul Committee** – November 13 pm
- **Safety Advisory Committee** – November 13 pm
- **Joint Flight Operations & Flight Training Workshop: New NAV Canada CAP (Canada Air Pilot) Format and Approach Procedures** – November 14 pm
- **Joint Flight Operations & Regional Operations Committees** – November 15 am
- **Transport Canada Civil Aviation's Director General, Martin Eley** – November 15 am
- **Flight Operations Committee** – November 15 pm
- **Regional Operations Committee** – November 15 pm

Some of the key subjects to be dealt with include TC Regs, NPAs and updates, e.g., Electronic Flight Bags and Ageing Aircraft requirements; MRO Int'l Marketing; SMS Implementation and other Safety Initiatives including Emergency Response plans/cooperation; TSB Watchlist; NAV CANADA Updates; and the ever-popular **DG's joint session on many hot-button Issues** with TCCA.

MRO International Marketing: Following the success of our participation in MRO Europe last September we continue to work with government (DFAIT) to grow the Canadian MRO presence in Europe and are now developing plans for MRO Europe 2012 in Amsterdam, Oct. 9-11. For those who are interested in participating in matchmaking/B2B sessions and/or taking part in a Canadian networking event please contact me as soon as possible.

Michael Skrobica - mikes@atac.ca

Senior Vice President and CFO & VP Ontario

FACILITATION ISSUES

There are a number of facilitation issues actively proceeding this summer:

1. **Beyond the Borders** – The agreement calls for duplicate use of information provided once by airlines along with coordinated border programs. Working Groups have met a number of times this summer. ATAC has participated.
2. **PNR "Push"** – is a Passenger Name Record (Advance Passenger Information) system that fundamentally changes the approach by which information is transmitted. The system went into effect this summer. ATAC has represented members in this project.
3. **Advance Passenger Information Administrative Monetary Penalties (API-AMPS)** – refers to the methods that CBSA will use to penalize airlines for not providing required information. A Working Group, including ATAC, was established to work out a fair system.

WHAT'S NEW AT ATAC

ATAC is proud to welcome the following recent New Members:

Operator Members

- **Air Labrador**
Happy Valley-Goose Bay NL
- **Crosswind Aviation**
London ON
- **Harbour Air Seaplanes LLP**
Richmond BC

- **Nadeau Air Service**
Trois-Rivières QC

Associate Members

- **Millardair MRO**
Etobicoke ON
- **Northern Allied Travel**
Steinbach MB

Wayne Gouveia - wgouveia@atac.ca

Vice President Commercial General Aviation & VP Prairie and Northern

ARE CANADIAN FLIGHT SCHOOLS ATTRACTING INTERNATIONAL STUDENTS?

You bet they are...according to Transport Canada Commercial Pilot License statistics 45% of commercial licenses issued in 2011 were to foreign pilots. The top 5 countries for foreign students training in Canada are China (49%), India (39%), France (8%), and the UK and USA equally share the last at 4%.

ATAC companies represent the majority of commercial pilot training in country. With the help of DFAIT, we have been able to access the Global Opportunities for Associations (GOA) project to support international business development outreach missions to India over the last 3 years, connecting Canadian companies to the India aviation industry. ATAC has also worked with the regulator, Transport Canada, and the Indian DGCA to initiate discussions simplifying the transfer of Canadian pilot licenses to Indian licenses. The current GOA mission is focused on Brazil and ATAC visited Sao Paulo this August as a follow up to the Brazil market research paper released this spring.

A key component to the success of International student outreach efforts by Canadian companies is the ability to maintain Canadian Flight School eligibility for Student Study Permits. Last fall ATAC lobbied various Provincial and Federal Ministers responsible to ensure that aviation companies be included on the list of eligible privately funded training institutions to receive student study permits for international students. ATAC has been assured that we will be consulted in discussions representing flight training schools on the Citizenship and Immigration Canada list of eligible companies. We encourage all FTUs to lobby local representatives in each province to communicate the importance of our message.

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