

CBAA ACAA

The official publication of the
Canadian Business Aviation Association

NEWS BRIEF

CEO'S CORNER

NATIONAL CONVENTION UPDATE

CBAA 2018 prepares you to be better equipped to solve problems and plan for the future.

EXCEPTIONAL SPEAKERS, CRITICAL INFORMATION

CBAA 2018's industry-led planning committee has assembled an extraordinary roster of highly-respected subject matter experts, including Keynote Presenter, Rolland (Rollie) Vincent, of President, Rolland Vincent Associates, LLC and JETNET iQ Creator/Director, presenting his Business Aviation Market Forecast, Kathy Fox, Chair of the TSB, answering your questions on accidents and incidents, Dr. Daniel Mollicone, one of aviation's leading experts on pilot fatigue, and many other notable speakers.

Get ahead of the curve with in-depth sessions on topics that affect your business today and in the future, including: industry briefings and updates provided by Transport Canada, ICAO and NAV CANADA; responding to new tax policy; fatigue risk management approaches for business aviation; strategies to deal with labour shortages, the impact of legalized marijuana; behaviour and etiquette in a post #MeToo world, and more.

And, enhance your professional growth with specially-priced professional development workshops that provide certification for QSA, QAM and CAP.

A PRIME LOCATION FOR BUSINESS NETWORKING

Located in the newly renovated 50,000 sq. ft. Chartright FBO at the Region of Waterloo



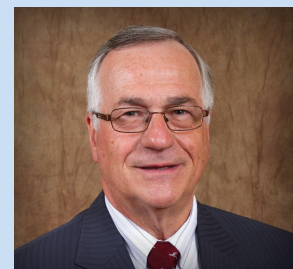
International Airport (both diamond sponsors of the event), CBAA 2018's exhibit will feature about 80 vendors, including Canada's largest static display of private and business aircraft.

The region of Waterloo has the second highest density of start ups in the world, along with the headquarters of some of Canada's largest technology companies and development offices for leading global brands. Given the high concentration of corporations in the southern Ontario region, it is no surprise that this area is also home base for most of Canada's business aircraft.

SOCIAL EVENTS AND FUN GALORE!

CBAA's conventions always leave ample time for schmoozing, and this year is no exception! Join your friends and colleagues at our Hope Air Charity Golf Tournament and match your skills against Canada's Eight-Time Canadian Long Drive National Champion, Lisa Longball! While visiting the static don't miss the historic Mynarski Lancaster and other vintage aircraft. And be part of one of Canada's best-known celebrations: our own Oktoberfest Fun Night!

See you in Waterloo! 🍁



The Challenge of Change

As some of you know, I have been in business aviation for many years and have seen many changes. But I cannot think of a period that has seen so much, and such rapid change, as we are experiencing right now.

While change may be inevitable, it doesn't have to be overwhelming. CBAA has been working to help our members not only manage change, but control it.

First, we give you solid – and useful – information that you can incorporate into your business strategies. You'll see that at CBAA 2018, where we are doing a deep dive to explore a wide range of topics that are changing the way we operate.

But as valuable as this information – and our convention – is, it is only part of what we do. Our outreach continues all year long, at regional chapter meetings held across the country, where you can find out – and

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**FOR MORE INFORMATION AND
TO REGISTER, VISIT
WWW.CBAA-ACAA.CA**

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influence – what CBAA is doing, in your own backyard.

We are an important resource – only a phone call or email away – working directly with members to champion their concerns to provide personalized counsel, services and support, on issues such as the new tax policy on the personal use of business aircraft, TC's new targeted inspections that will affect 25% of all PORD holders, fatigue regulations and GTAA's work to ensure that slot reservation strategies are not harmful to the on-demand needs of Canadian and international business aviation.

Members can access further operational support through our Partners-in-Safety program that offers simple and effective solutions to help implement and remain compliant with safety requirements, including sample and template ops manuals, a national

aggregate database, online training and more. Partners-in-Safety, as well as other useful information and documentation can be accessed online directly through the CBAA members forum.

CBAA often is referred to a "the voice of business aviation". And that's true, but we are more than that. We are your champion, partner and ally, helping you manage change and turn it into opportunity. There is no organization that will provide Canadian business aviation operators with more support, or fight harder or with more conviction than the CBAA will.

I hope to see you all at CBAA 2018, where we can further our collective goals, and speaking with one voice, demonstrate to government the real value and power of our \$12.1 billion industry. 🍁

Rudy Toering

CBAA+ACAA

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Your feedback is urgently required!

CBAA members' feedback is essential if we are to identify – and address – related to targeted inspections and the new tax policy. Please provide input directly on the Members Forum, or for matters that are confidential, contact Rudy Toering, rtoering@cbaa.ca or Merlin Preuss, mpreuss@cbaa.ca directly. 🍁

GTAA Toronto Pearson International Airport disruptions

The CBAA and its members at YYZ are directly involved in both the Construction Working Group as well as the BA Technical Working Group. The GTAA has ensured that we are fully advised of upcoming taxiway and runway disruptions. The relevant reports, including a NAV CANADA Impact report, are on the CBAA web site.

The BA Technical Working Group holds regular meetings with the GTAA concerning any impacts that both Airport Collaborative Decision Making (ACDM) and a new Airport Reservation Office (ARO) type slot reservation system could have on business aviation.

The CBAA and its members who sit on the Technical Working Group are in discussion with GTAA to fully understand the focus of ACDM, as well as the implementation of a full an Online Coordinated System (OCS) airport slot reservation system. At the April meeting, we expressed the view that the additional data provided through OCS could provide valuable movement data that could help both the GTAA and NAV CANADA be appropriately resourced to respond to 100% of airport movements.

We continue to work with the airport, NAV CANADA and other stakeholders to develop strategies that can mitigate the impact of construction and capacity restrictions and allow continued on-demand access by business aviation flights. 🍁

New Fatigue Regulations expected in June

The government expects to publish the final flight and duty time regulation in Canada Gazette II in June. CBAA and the aviation coalition continue to push back and are in constant communications with TC and parliamentarians to revise the draft regulations, which we believe are both onerous and do not contribute to a safer environment. 🍁

Targeted inspections

CBAA is working closely with Transport Canada to identify and resolve any issues that arise from this new type of inspection, expected to affect 25% of all PORD holders, effective this spring. Members are encouraged to get the latest information – and share their own experiences – by accessing the topic page “FY 2018 Inspection Plan for CAR 604 “ on the CBAA members forum. 🍁

CBAA holds teleconferences to help members understand, and mitigate, new tax policies

As soon as the administrative tax policy on the private use of business aircraft was released by CRA, the CBAA launched a number of teleconferences held between members and our tax and financial subject matter experts to explain the impact, and develop mitigation strategies. At this writing, we have held a total of seven calls. If you are being audited or are in any way affected by this new ruling, please contact CBAA as we need to capture and analyse reports as they come in. This action by the CBAA will ensure we provide the CRA with valuable feedback on stakeholder reactions to their new administrative policy as well as how the CRA tax assessors are implementing the new policy. 🍁

CORSIA coming to Canada

Transport Canada has begun to put the ICAO Carbon Offsetting & Reduction Scheme for International Aviation (CORSIA) into domestic regulations, with regulations applying to private and commercial operators flying internationally, including into the US.

Based on responses to a survey of members, CBAA has advised TC that most, if not all, small operators will be exempted. However, most, if not all management companies will need to comply. CBAA is working with TC to ensure operators who will be exempt will not have onerous Monitoring, Verification & Reporting (MRV) requirements imposed on them. 🍁

CBAA Welcomes New Members

SGS AVIATION COMPLIANCE

SGS is the world's leading inspection, verification, testing and certification company. SGS is recognized as the global benchmark for quality and integrity. With more than 95,000 employees, SGS operates a network of over 2,400 offices and laboratories around the world that support numerous industries. Our aviation management and flight operations services team can help you improve processes, ensure consistent and compliant supply chains, and build more sustainable customer relationships. Services include aviation safety audits, BARS audits, aerodrome and HLS inspections, helideck inspections, friction testing, IS-BAO audits and RPAS safety solutions in addition to our Airline Risk Calculator (ARC). 🍁

ECHO AVIATION LEASING CORPORATION INC.

Echo Aviation Leasing Corporation is an aircraft finance origination and advisory company. Co-founders and aviation finance entrepreneurs Tony Bergeron and Frederic Larue have made it their mission to become global leaders in business aviation finance, providing value-added strategies & financing solutions for clients who seek knowledgeable advice from industry experts. 🍁

PROGRAM HIGHLIGHTS

Speakers

CBAA 2018 has attracted some of the most respected industry and government leaders involved in our sector today, including **Mark Aruja**, Unmanned Systems Canada; **Bill Arsenault**, Mid-Canada Mod; **Kathy Fox**, Transportation Safety Board of Canada; **Rob Donald**, Canadian Council for Aviation and Aerospace; **Dr. Suzanne Kearns**, University of Waterloo; **Gino Mateoni**, Signature Flight Support; **Dave Hume**, Mid-Canada Mod; **Paul "BJ" Ransbury**, Aviation Performance Solutions; **Steven Williams**, Emond Harnden Law; **Bruce Parry**, IBAC; **Dr. Chris Broyhill**, the Mente Group; **Gasper Correia**, Flight Insight; **Dr. Daniel Mollicone**, Pulsar Informatics; **Roland Vincent**, Roland Vincent Associates LLC, among others. Please visit www.cbba-aaaa.ca for a complete list of convention speakers.

General Plenaries & Streamed Educational Sessions

Advance your business and professional goals with comprehensive program of workshops, plenaries and streamed educational sessions, including:

- Accidents and Incidents: The TSB Answers Your Questions
- ADS-B Lite and Late
- Behaviour and Etiquette in a Post #MeToo World
- Business Aviation Market Forecast
- Countdown to CORSIA
- Dealing with Labour Shortages
- Emergency Communications after a Business Aviation Accident
- Fatigue Risk Management Approaches for Business Aviation
- From Toke to Yoke: Legalized Marijuana and You
- High-level briefings from Transport Canada, Nav Canada and ICAO
- How to respond to new tax policy
- Loss of Control/Recovery Upset
- Mental Health Matters
- Resilience Through SMS
- The TSB Answers Your Questions
- UAVs and You

Certified Professional Development Courses

Save hundreds of dollars on registration when you sign up for certification workshops for Quality Systems Auditor, Quality Assurance Manager and Corrective Action Plans.

Quality Systems Auditor for 604 Operators

This two-day workshop provides an in-depth focus on 604 operators and how to audit their Quality Assurance Program (604.204 CARs) and Safety Management System (604.207 CARs).

Quality Assurance Manager

This one-day workshop was developed to prepare participants for Transport Canada expectations in accordance with established Occupational Standards and provides a comprehensive overview of the role and responsibilities of the Quality Assurance Manager.

Corrective Action Plans

This workshop enables participants to develop meaningful and appropriate corrective action plans.

SCHEDULE AT A GLANCE

This program is subject to change without notice

MONDAY, JUNE 11

courses are at the Crowne Plaza Hotel

- | | |
|---------------|--|
| 08:00 – 16:00 | Quality Systems Auditor Workshop for 604 Operations |
| 08:00 – 16:00 | Quality Assurance Manager Course |

TUESDAY, JUNE 12

courses are at the Crowne Plaza Hotel

- | | |
|---------------|--|
| All day | Aircraft arrival
(Date and time to be confirmed with AEM International) |
| 09:00 – 17:30 | Annual Hope Air Golf Tournament
– Whistle Bear Golf and Country Club |
| 08:00 – 16:00 | Quality Systems Auditor Workshop for 604 Operations (Continued) |
| 08:00 – 16:00 | Corrective Actions Plans Course |
| 15:00 – 19:00 | Onsite Registration/Badge pick up |
| 19:00 – 21:00 | Welcome Reception (Walper Terrace Hotel) |

WEDNESDAY, JUNE 13

Sessions and meals are at the Crowne Plaza

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|---------------|--|
| All day | Aircraft arrival
(Date and time to be confirmed with AEM International) |
| 06:00 – 18:30 | Onsite Registration/Badge pick up |
| 07:00 – 07:30 | Breakfast |
| 07:30 – 08:00 | CBAA AGM |
| 08:00 – 08:15 | Opening Remarks |
| 08:00 – 16:00 | Exhibitor Move-In |
| 08:15 – 08:45 | Keynote Presentation |
| 09:00 – 12:00 | Educational Sessions |
| 12:00 – 13:30 | CBAA Awards Luncheon |
| 13:45 – 17:00 | Educational Sessions |
| 18:30 – | Oktoberfest City Night (Concordia Club) |

THURSDAY, JUNE 14

All events are at the Chartright FBO

- | | |
|---------------|--|
| 07:00 – 16:00 | Onsite Registration/Badge pick up |
| 08:00 – 10:00 | Breakfast Keynote – TC, NAV CAN and ICAO Executive Briefings |
| 10:00 – 16:00 | Exhibit Hall/Static/B2B Meeting Hours |
| 10:00 – 10:45 | Refreshment Break |
| 12:15 – 13:30 | Lunch |
| 15:00 – 16:00 | Closing Reception |
| 16:00 | Exhibitor Move-Out |
| 16:15 | Group shuttle bus to Toronto Pearson International Airport from hangar |

EXHIBIT AND STATIC DISPLAY HIGHLIGHTS

Check out the latest goods and services aimed at business aviation operators, from an expected 80 vendors, including leading OEMs, at the newly renovated 50,000 sq. ft. Chartright FBO on the grounds of the Region of Waterloo International Airport. (Confirmed as of April 11th)

Apron Fuel Services
Avfuel
Aviall Services Inc.
Banyan Air Service
CAE
Canadian Business Aviation Association
CASP Aerospace
Diamond Doors Inc.
Duncan Aviation
Enterprise Holdings
Fargo Jet Center
FlightAware
FlightSafety International
FltPlan.com
Flying Colours Corp.
ForeFlight
Gogo Business Aviation
Honeywell Aerospace
Jeppesen Sanderson Inc.

Jet Aviation
KADEX Aero Supply
LEKTRO Inc.
Million Air
Mukul Resort
Peterborough Economic Development
PFM
PNC Aviation Finance
Pratt & Whitney Canada Corp
Rockwell Collins
Satcom Direct
Scott Builders
Scott International Procedures
Sheltair Aviation Services
Signature Flight Support
Skies Magazine
Skyservice Business Aviation Inc.
StandardAero
Sterling/ICFS Aviation Group

TrainingPort.net
Tronair, Inc.
Wipaire Inc.
World Fuel Services

OEMS & COMPANIES AT THE STATIC DISPLAY

Dassault Falcon Jet Corporation
Embraer Executive Jets
Columbia Aircraft Sales
Textron Aviation
Bombardier Aerospace
Gulfstream
Skies Magazine
Quest
Fliteline
Levaero Aviation

B2B2GO

B2B TO GO will build valuable partnerships at CBAA 2018

We are proud to once again, offer B2B TO GO, an online business networking and scheduling app to all delegates and exhibitors at no charge! Connect and develop partnerships through proposed pre-qualified meetings.



Explore Historic Aircraft at CBAA 2018

Attention airplane and history buffs! CBAA is honoured that several iconic military aircraft will participate in our convention static display, including the legendary Avro Lancaster, as well as the historic T33 Silver Star, DH-115 Vampire and the MIG 15!

FOR MORE INFORMATION
AND TO REGISTER, VISIT
WWW.CBAA-ACAA.CA



Test your drive against Lisa Longball at CBAA 2018's Hope Air Charity Golf Tournament

Don't miss your chance to test your drive against Canada's Eight-Time Canadian Long Drive National Champion, Lisa Longball, at CBAA 2018's Hope Air Charity Golf Tournament.

Find out more about Lisa at <https://lisalongball.com/>.

This year's tournament will take place June 12th at the Whistler Bear Golf Club.

CBAA sincerely thanks the sponsors of CBAA 2018's Annual Charity Golf Tournament for Hope Air. We urge you to think of them first when you are considering your suppliers and partners.





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Sheltair Aviation Services

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