

# CBAACAA

The official publication of the  
Canadian Business Aviation Association

## NEWS BRIEF

### CBAA 2016 Promises Something For Everyone – including the Calgary Stampede!

#### CEO'S CORNER

If you are part of business or private aviation, you won't want to miss Canadian business aviation's premier event --- CBAA 2016, July 5th – 7th, right before the Calgary Stampede.

CBAA 2016 is a “big tent”, open to members and non-member alike, with value for everyone:

- Professional development workshops and high-level briefings and more than 15 educational and plenary sessions;
  - Influence government officials and decision-makers face-to-face;
  - Have direct access to the best products and services in the business with over 50 exhibits & 20 aircraft;
  - Build and cement key relationships at our Annual Golf Tournament for Hope Air and other social events
- CBAA continues its

commitment to encouraging as many operators (and their staff) as possible to attend by keeping registration fees low, and providing one complimentary convention registration to each CBAA operator member. This comprehensive no-charge registration package includes access to all major activities: educational and plenary sessions, the exhibit, static, meals and receptions. Only the



CBAA 2015 Static at AV FUEL  
H-18, St. Hubert, Quebec

PHOTO CREDIT: GUY POMERLEAU

charity Golf Tournament and City Fun Night are extra.

OEM displaying aircraft include the industry's biggest and most important players, including Bombardier Business Aircraft, Dassault Falcon Jet Corp. Embraer Executive Jets, Gulfstream, HondaJet, Quest Aircraft Company and Textron Aviation, offering a diverse field of aircraft for every type of demand.

The static display takes place one day before the launch of Stampede – an excellent opportunity for members to invite their VIP clients on a tour of the aircraft and allow them to experience the power of business aircraft first hand.

CBAA's president, Rudy Toering, is delighted to be back in Calgary with CBAA 2016. “Alberta is home to hundreds

of business aviation operations and their employees, as well as dozens of corporations which rely on business aviation to get the job done. We look forward to welcoming the entire community to our event, and together, sending a strong signal to the government about the value and importance of business aviation to our economy and the future of Canada.”

CBAA would like to sincerely thank our many sponsors, including Diamond Sponsor and exhibit and static venue, Million Air, for their support, which allows us to keep our quality high and registration rates affordable. A complete list of sponsors is on page 5.

To register and for more information on sessions, speakers, vendors and sponsors, please visit [www.cbaa-aca.ca](http://www.cbaa-aca.ca).



#### New air policy for a new era

The Canada Transportation Act Review report, helmed by former federal cabinet minister and Vancouver business leader, David Emerson, is a detailed 30-year road map on transportation policy, legislation and regulation, that touches on everything from airport governance models and global hubbing strategies to northern and remote access and international trade services, and for the first time in Canada's history, business aviation.

The recommendations that relates directly to business aviation are critical – they call on the government “... to invest in the resources and expertise needed to properly assess risks and impacts when formulating new regulations and standards in Canada and at the International Civil Aviation Organization and that regulations and standards should reflect an understanding of the differences between each aviation segment, including business aviation and small northern and remote  
*continued on page 2*



- 3** Clarifying pilot competency requirements
- 3** CBAA Monitoring CRA Changes to Fair Market Value Assessments
- 3** Connecting to Parliament Builds Grassroots Support for BA
- 3** Sign up for CBAA Hope Air Golf Tournament and support a worthy cause
- 4** CBAA2016 – Who Should Attend, Program Highlights, General Plenaries
- 4** CBAA2016 – Preliminary Program
- 5** Sponsors and Exhibitor Update



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*continued from page 1*

operators, as well as large commercial carriers.”

This was exactly what we recommended to the CTA Review Panel back in December 2014, and to the best of our knowledge, the first time that business aviation made a submission to the federally-mandated review. Had those two elements been in place in the last few years, a lot of unnecessary pain would have been avoided, and at the end of the day, Canadian BA would be fairly regulated and still boast the world's best safety record.

In fairness, even though those recommendations were not in place, CBAA was able to make a huge amount of progress getting

the regulations closer to where they need to be – but it took far longer than it should have.

But, today, thanks to the CTA Review consultations underway, business aviation has the opportunity to embed some critical principles into federal air policy for decades to come. While our first order of business would be to get the government to accept these two

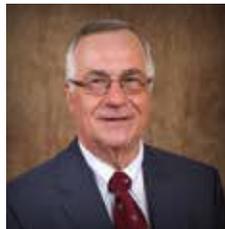
recommendations, there is far more work to be done.

This consultation process is our opportunity to undo the years of neglect and misunderstanding of the nature and function of business aviation that led to government bad decisions and even worse treatment of a strategically important sector.

Our position is that the impact on business aviation must be included in government policies related to air service, airports, the Canadian Transportation Agency and so forth.

It's a different world for business aviation now than it was when the last review was done

in 2001. Business aviation adopted its first SMS. Regulations changed, and our relationship with government changed along with them. And, we created our Economic Impact Study that demonstrates, with hard evidence, that business aviation is a partner and enabler of jobs and wealth in Canada: we are more than aircraft at an airport's periphery – we are part of the solution. ✳



Rudy Toering,  
President & CEO

## Clarifying pilot competency requirements

**D**espite what some TC inspectors are saying, CAR 604 operators currently certifying pilot competency using a training to proficiency program in accordance with the requirements of BAOSS Section 4.8 b., and as permitted by the current CAR 604 exemption, DO NOT require a CAR Part VII PPC or a CAR 604 PCC to be completed on every pilot they use if they are to continue to fly after the current exemption expires.

In fact, Competency certification based on a BAOSS training to proficiency program under the current exemption is

valid for TWO years.

As well, those doing training to proficiency are advised not to do a PPC or PCC based solely on advice from TC (i.e. that the training to proficiency competency certification expires when the exemption expires) because it may become an obstacle to transition to the training to proficiency program defined in an exemption currently under final review at TC.

The training to proficiency exemption, its accompanying Advisory Circular (AC), an extension to the current CAR 604 exemption taking it from 31 May 2016 to 30 November

2016 and CAR 604 guidance material (in an AC) and specific SMS guidance material are all in final draft form and are expected to be provided to operators by the end of May if not sooner. TC continues to consult the

CBAA on these documents as they work to prepare them for publication.

More details, including contact information on who at TC headquarters should be called if an inspector has questions on this interpretation of the competency requirements, are available on the CBAA Members Forum. 🍀



Celebrating  
**30** Years  
100,000+ Flights

**Sign up for  
CBAA Hope  
Air Golf  
Tournament  
and support  
a worthy  
cause**

You don't have to be a business aviation operator to enjoy one of the best golf tournaments in aviation: everyone is welcome at the Annual Hope Air Golf Tournament at the beautiful Inglewood Golf and Curling Club in Calgary on Tuesday, July 5th, 08:00 – 14:00.

Sign up now to support a great cause, have fun and build relationships with some of the most influential leaders in business aviation and corporate Canada. To register, please visit the CBAA convention page at [www.cbaa-aca.ca](http://www.cbaa-aca.ca). To see the moving Stories of Hope Air, and find out more about the charity, please visit [www.hopeair.ca](http://www.hopeair.ca) 🍀

## CBAA Monitoring CRA Changes to Fair Market Value Assessments

**C**BAA has been made aware of potentially damaging changes to the tax interpretation of Fair Market Value on the personal use of business aircraft.

Because of confidentiality issues, there will be little public comment or detail, but members should be aware that the CBAA is involved in both scoping out the size of the issue and supporting members in developing the appropriate responses or remedies. 🍀

## Connecting to Parliament Builds Grassroots Support for BA

**A** new government signifies a new opportunity to get our industry's story in front of Parliamentarians. CBAA launched a new awareness program at the end of 2015, with personal correspondence to every member of Parliament outlining the importance of business aviation to Canada, backed by the data from our Economic Impact Study.

Our aim is to identify our champions and supporters who can carry the business aviation

message into caucus and committee meetings.

We received a very heartening response, from a number of MPs—and ministers -- asking for more information or meetings.

This was only the first step – with literally thousands of associations and special interest groups vying for government attention, we needed to elevate our approach. We reached out to our members, asking them to contact their MPs and share how business aviation impacts

their riding and local economy – that became our new grassroots advocacy program, Connecting to Parliament, which provided a number of customizable communication and information tools for our members.

Many of our members jumped on board – and their MPs responded. Thanks to our members support, we have developed a significant database of interested Parliamentarians with whom we will continue to build a relationship over the next few months and years. 🍀

Join over 700 industry leaders from Canada's \$5.5 billion business aviation sector when CBAA 2016 lands in Calgary, AB, July 5th to 7th for a national two-day event at the Hyatt Regency and Diamond Sponsor Million Air hangar. Featuring targeted educational sessions, renowned speakers, and Canadian business aviation's largest exhibit and static display, you won't want to miss this made-in-Canada opportunity to advance your business interests.

## Who Should Attend?

CBAA 2016 offers value to anyone involved in business or private aviation, including:

- AMEs • FBOs and Business Airports • Flight Departments and Management Companies • Maintenance Engineers • Pilots and Crew
- Schedulers & Dispatchers • Aircraft Owners/Operators • Vendors

## Program Highlights<sup>1</sup>

Increase your personal skills and knowledge -and those of your staff -- with informative plenary sessions and targeted educational streams.

Our roster of well-known speakers and subject matter experts includes Peter, Agur, the Van Allen Group; Captain John, Cox, Safety Operating System; Dave Dueck, Dueck Aviation; Brendan Kapuscinski, Beyond Risk Management; Debbi Laux, MedAire; Michele Mentink, ICFS/Altitude; Randy Pettipas, Global Public Affairs; Rik Peterson, Air Culinaire; Merlin Preuss, CBAA; Ed Ratzlaff, Aerofoil Consulting; Mike Tretheway, InterVISTAS Consulting;

## General Plenaries:

- Business Aviation Outlook,
- Federal Government Update with Transport Canada, CBSA, Nav Canada and others
- The Economic Impact of Business Aviation, presented by: InterVISTAS Consulting

## Streamed Educational Sessions<sup>2</sup>:

- All Politics is Local: How You Can Influence Government, presented by Global Public Affairs
- Fitness for Duty, presented by Medair
- How Social Media Affects Your ERPs and your Brand, presented by the Van Allen Group
- Interference with Crew Members Awareness Session, presented by ICFS-Altitude
- Lithium Batteries on Aircraft, presented by Safety Operating Systems
- Overview of CARs Maintenance presented by Dueck Aviation
- CBAA Member SMS and National Aggregate Database, presented by Aerofoil and CBAA
- Overview of Maintenance Responsibilities of a Private Operator vs. an Aircraft Maintenance Organization, TBD
- Safe Food Service, presented by Air Culinaire
- Your ERP "The Day After", presented by Beyond Risk Management

## Preliminary Program

### TUESDAY, JULY 5

08:00 – 14:00	Annual Hope Air Golf Tournament – Inglewood Golf and Curling Club
08:00 – 17:00	Quality Systems Auditor Workshop for 604 Operations.
19:00	Ice-Breaker – TBD

### WEDNESDAY, JULY 6 HYATT REGENCY CALGARY

07:30 – 08:30	Breakfast AGM
08:00 – 17:00	Quality Systems Auditor Workshop for 604 Operations. (Continued)
08:30 – 09:15	Opening Remarks, Rudy Toering, President & CEO, CBAA Keynote Address, TBD
09:15 – 12:00	Educational Sessions
12:00 – 13:30	CBAA Awards Lunch
13:30 – 17:00	Educational Sessions
17:00 – 18:00	Welcome Reception
18:30	Wednesday City Night - CBAA 2016 Salutes the Stampede with Reception, dinner and entertainment at Bookers BBQ & Crab Shack

### THURSDAY, JULY 7 MILLION AIR CALGARY

08:00 – 09:30	Government Update
09:30 – 10:00	New Report on the Economic Impact of Business Aviation
10:00 – 10:30	Business Aviation Outlook
10:00 – 17:00	Exhibit and Static Display
16:00 – 17:00	Closing Reception

<sup>1</sup> Please note that the program is subject to change without notice

<sup>2</sup> CBAA is proud to offer specialized educational sessions streamed for flight operations/managers; pilots/crew; maintenance; schedulers/dispatchers and FBOs.

DIAMOND SPONSOR



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AS OF APR 15

**CBAA 2016 EXHIBITORS**

Apron Fuel Services  
Avfuel  
Avmax  
CAE  
Calgary Mosquito Society  
Canadian Business Aviation Association  
CASP Aerospace  
CYHU H-18 Services Inc  
Duncan Aviation  
Enterprise Holdings  
Fargo Jet Center  
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FltPlan.com  
Flying Colours Corp.  
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SkyPlan  
Standard Aero  
TrainingPort.net  
Upper Valley Aviation  
West Star Aviation  
Western Aircraft  
Wings  
Wipaire  
Women in Corporate Aviation  
World Fuel  
YYC Calgary Airport Authority

**CBAA 2016 STATIC DISPLAY COMPANIES**

Bombardier Business Aircraft  
Dassault Falcon Jet Corp.  
Embraer Executive Jets  
Fast Air  
Gulfstream  
HondaJet  
Innotech-Execaire Aviation Group  
Levaero Aviation  
Prairie Aircraft Sales  
Quest Aircraft Company  
Textron Aviation

# CBAA ACAA

Canada's Voice For Business Aviation  
La voix de l'aviation d'affaires canadienne

# REGISTER NOW



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BUSINESS  
AVIATION'S  
BIGGEST EVENT!

[cbaa-aca.ca](http://cbaa-aca.ca)



## OPEN TO MEMBERS AND NON-MEMBERS

### Who should attend?

- AMEs
- FBOs/business airports
- Flight departments and management companies
- Maintenance engineers
- Pilots/crew
- Schedulers & dispatchers
- Aircraft owners/operators

CBAA Operator members:  
ATTEND FOR FREE!

You may be eligible for  
ONE COMPLIMENTARY  
FULL REGISTRATION,  
worth up to \$550.00!

**UPGRADE** your skills and expand your career opportunities at more than 15 educational and plenary sessions;

**INFLUENCE** government officials and decision-makers face-to-face;

**EXPLORE** more than 50 exhibits & 20 aircraft;

**BUILD** and cement key relationships at our Annual Charity Golf Tournament for Hope Air and other social events!

#### FEATURING PRESENTATIONS BY:

- **Air Culinaire** • Beyond Risk Management • **Global Public Affairs**
- InterVISTAS Consulting • **MedAire** • Safety Operating Systems
- **The Van Allen Group** • AND MORE

**REGISTER NOW @ [CBAA-ACAA.CA](http://CBAA-ACAA.CA)**

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To find out what CBAA can do for you, contact Lindsay Berndt, [lberndt@cbaa.ca](mailto:lberndt@cbaa.ca); 613.236.5611, ex. 221.