

CBAACAA

The official publication of the
Canadian Business Aviation Association

NEWS BRIEF

CBAA 2017 – BIGGER, BETTER....BE THERE!

CEO'S CORNER



For the first time, CBAA has partnered with other major aviation groups to create a one-of-a-kind event that marries the best of CBAA's convention, exhibit and static with one of North America's biggest airshows and a major aerospace conference.

The result? CBAA 2017 could be the most significant Canadian aviation event you will attend this year. Working with AIAC-Pacific which is running its Aerospace Defence and Security Expo (ADSE), we will offer you a number of shared events, including a joint opening session featuring a high-powered keynote speaker and other activities.

There's more: ADSE delegates will have full access to the CBAA trade show, exposing our exhibitors' products and services to an additional 400 leaders representing military and government aviation services. Also offering business-to-business meeting scheduling for the first time, the exhibition has been expanded to two full days to ensure that you don't miss any opportunities to meet the 1,000 delegates we are expecting from both CBAA and ADSE!

Delegates will also be able to end their participation on a high note, and buy a ticket to join us at our VIP Chalet at the Abbotsford

International Airshow on Friday night. Enjoy Fraser Valley cuisine, a world renowned aerial performance, and end the evening with fireworks. Opportunities to meet pilots and walk the static line are available to all!

We're also focussed on giving delegates an excellent array of session topics and speakers. CBAA's educational programming has been enhanced – running for two days concurrently with the trade show at Tradex and providing more opportunity to help attain your professional and business goals. We'll be offering our popular streamed sessions for flight management/operations, maintenance, pilots & crew, schedulers & dispatchers and FBOs, as well as several high-level briefings, panel discussions and open forums. You will find a partial list of topics on page 4 of this News Brief. For the most up-to-date information, visit our convention page on www.cbac-acaa.ca.

It all adds up to one thing: if you are part of Canada's \$10.7 billion business aviation community, we invite you to join your colleagues from business, military and government aerospace and aviation at one of the most important industry gatherings our sector has ever held. 🍁



One of the questions I hear frequently is "Why should I be a member of CBAA?" or even more often "What's in it for me?" In the last few years, it's become easier to give a good answer. We have been dedicated to increasing the value of membership on every level: more members-only programming and services, more focussed and active advocacy, the ability to quantify the value of business aviation in Canada, more opportunities at our annual convention, enhanced chapter meetings and much more.

There are many different reasons to join the CBAA. Some people want access to members-only tools like Partners-in-Safety, an SMS/RMS service that assists operators' regulatory compliance. Others use CBAA to reach out and network with their colleagues.

Still others, and I think this is the majority, see the CBAA as their most effective way to influence decision-makers, ensure that business aviation's role as an economic catalyst

continued on page 2

CONTENTS



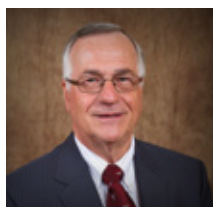
- 3 CBAA Working with Pearson Airport on Slot and Landing Restrictions
- 3 Flight & Duty Times Update
- 3 Sign Up for the CBAA Risk Management System (RMS)
- 3 Rudy Toering Addresses Parliamentary Committee
- 4 Registration Now Open for CBAA 2017
- 4 CBAA 2017 Program Highlights
- 4 A Special Offer for CBAA Operator Members
- 5 Call for CBAA Award Nominations
- 5 CBAA Now Accepting Applications for \$10K S&D Scholarship
- 5 CBAA Welcomes Newest Member
- 5 Request for Application for NAV CANADA Non-commercial User Nominee
- 6 Thank You to Our CBAA 2017 Sponsors

continued from page 1

is understood, and that we are able to operate under rational rules and regulations. From our work with Transport Canada on regulations and policy, to our awareness campaign to members of Parliament, to our discussions with cabinet ministers, our appearance before an influential Parliamentary committee and more, advocacy has been our main focus for many years.

However, some people still seem to think that the CBAA isn't necessary: that one businessperson can call a government bureaucrat and resolve an issue. Unfortunately, the sound of one voice is guaranteed to be lost in the cacophony of demands, issues and complaints that represent an ordinary day on Parliament Hill. Stand alone, you will fall alone.

But, working together, business aviation is a force to be reckoned with: a \$10.7 billion sector that cannot be ignored, whether the issue is taxation on the personal use of business aircraft; flight and duty time regulations for 704



Rudy Toering,
President & CEO

operations or landing and slot restrictions at Pearson International Airport.

Even the strongest and most influential industry groups must come to grips with the fact that in the real world, we probably won't get 100% of everything we have asked for. But, I guarantee

you that under the umbrella of the CBAA, our success will be your success, and your own issues will be taken up as part of a common cause to be championed and fought for.

Later this summer, we will have the opportunity to show our collective clout at CBAA 2017. With senior government officials in attendance, this is our best opportunity to show up in numbers and show the government that we mean business – and that we are serious about getting what we need.

If you are a member of the CBAA, I thank you – you are part of a collective movement that will help shape your business for the better. If you are not a member, I have a question for you: What are you waiting for? 🍁

CBAA-ACAA

1 Rideau Street, Suite 700
Ottawa, ON K1N 8S7
Tel: (613) 236-5611 • Fax: (613) 236-2361
Email: lbermdt@cbaa.ca • Website: www.cbaa-accan.ca

STAFF MEMBERS

President and CEO
Rudy Toering, rtoering@cbaa.ca

Executive Assistant and Director of Administration
Aime O'Connor, 613.236.5611 ext. 228, aoconnor@cbaa.ca

Vice President, Government and Regulatory Affairs
Merlin Preuss, 613.656.0505, mpreuss@cbaa.ca

Membership and Communication Services Manager
Lindsay Berndt, 613.236.5611 ext. 221, lbermdt@cbaa.ca

Marketing & Industry Relations
Debra Ward, 613.274.0619 dward@cbaa.ca

Events Coordinator
Lise Hodson, 613.854.4686, lhodgson@cbaa.ca

Finance
accounting@cbaa.ca
613.236.5611 ext. 222

BOARD OF DIRECTORS EXECUTIVE COMMITTEE

Chair • Rod Barnard
Director Aviation and Travel Services and Chief Pilot
Kal Aviation Group

Past Chair • Dave Hall
Maintenance Manager/General manager
Irving Air Services Inc.

Vice Chair • Anthony Norejko
President
Crew Sked

Secretary • Bill McGoe
President
Aurora Jet Partners

Treasurer • Michael Fedele
Vice President and General manager
Execare, a division of I.M.P. Group Limited

BOARD MEMBERS AT LARGE

Peter Bing • Chief Pilot
Sobeys Inc.

Louise Dunlop • President
Sterling Aviation Services

Jean-Christophe Gallagher, Eng. • Vice President/Business
Aircraft Bombardier

Clement Nadeau • Operations Manager/Chief Pilot
A.G. Aviation Ltee.

Jim Thompson • Chief Pilot
Saskatchewan Air Transportation Services
Executive Air Services

Mark Van Berkel • President & CEO
True North Avionics

Jamie Vins • CEO
Vins Plastics Limited

David Weger • Sr. Director Administration Services
Potash Corporation of Saskatchewan Inc.

Gary Wood • Director – Corporate Sales & Marketing
Flying Colours

Scott Harrold • Regional Sales Manager
Signature Flight Support

James Elan • President & Chief Operating Officer
AirSpring

CBAA Working with Pearson Airport on Slot and Landing Restrictions

The release of the GTAA directive that reinstated the ARO with a 48-hour slot requirement as well as a landing ban during runway rehabilitation pushed CBAA and its members into unprecedented action, that included a letter writing campaign from corporate CEOs to the Chairman of the GTAA and ongoing discussions aimed at finding a positive way

forward. As a result, the CBAA and the GTAA have established a Technical Committee, to meet as often as required, with an objective to find the best solutions for all parties. Members include up to three representatives from the CBAA membership, one representative from NAV CANADA as well as numerous airport operations reps.

CBAA thanks the entire business aviation community

for its professionalism in dealing with this issue. To move forward, we are continuing to ask operators to provide us with all issues you are encountering, so we can include them in discussions to the committee. You can access a brief survey on the CBAA homepage, www.cbba-aca.ca. This survey is open to both CBAA members and non-members. 🍁

Rudy Toering Addresses Parliamentary Committee

Rudy Toering used his appearance in front of the powerful House of Commons Standing Committee on Transportation, Infrastructure and Communities, to emphasize the importance of right-sized regulations, Canadian BA's admirable safety record, and, finally, urged the committee to take action to increase much-needed resources at Transport Canada. He also addressed the issues around flight and duty time regulations and urged the committee to work with the minister to stop the publication of the regulations, subject to the findings of this committee which is currently studying aviation safety. 🍁

Flight & Duty Times Update

Despite the aviation association coalition meeting with Minister Garneau, and a national enquiry on aviation safety by the powerful House of Commons Standing Committee on

Transportation, Infrastructure and Communities, it appears that Transport Canada is determined to have the new regulations published in draft form in June, with a consultation period to follow. Final regulations are

expected to be published by the end of the year. The coalition is continuing to escalate its an advocacy campaign in a number of areas, including to expand its campaign to include opposition MPs. 🍁

Sign Up for the CBAA Risk Management System (RMS)

The CBAA online RMS is the "one-stop" site for small CAR 604 operators to find all the information they need to comply with CAR 604 requirements and the RMS tools to do so. The sample operations manual has been recently reviewed by TC and they have found no issues with it; therefore, this key compliance document, with minor customization changes based on the unique aspects of an operations, may be implemented with confidence that all the requirements have been identified.

Note that the operations manual includes an Audit Manual and CAR 604 checklist. Use of the manual depends on using the CBAA online RMS which, when implemented as designed, meets the CAR 604 requirements for SMS, QA, and Management Review of SMS. Seventy-five members already have an RMS account and the number continues to grow. To request an account and therefore access to all of the on site information and tools, members need only go to <https://nad.obds.com/framework/Login.a5w> and click on Request an Account. 🍁





REGISTRATION NOW OPEN FOR CBAA 2017!

Join your colleagues from across Canada when the CBAA joins forces with Aerospace Industries Association of Canada (AIAC) Pacific and the Abbotsford International Airshow and be part of one of Canada's most exciting aviation events ever! Visit www.cbba-aca.ca to register.

UPCOMING EVENTS

Wednesday June 7th
Atlantic Chapter Meeting

Tuesday June 20th
Edmonton Chapter Meeting

Wednesday June 21st
Calgary Chapter Meeting

Thursday June 22nd
Vancouver Chapter Meeting

Wednesday August 9th
CBAA Golf Tournament

**Thursday August 10th
& Friday August 11th**
CBAA Convention and Exhibition

A SPECIAL OFFER EXCLUSIVELY FOR CBAA OPERATOR MEMBERS

CBAA is proud to offer its operator members one free full registration per company. That is a saving of up to \$600 per delegate, and aimed at supporting the attendance of all our operator members, regardless of size. The registration includes access to all sessions, meals, the static and exhibit. Extra fees apply for dinner at the CBAA Chalet at the Abbotsford International Airshow and for the Hope Air Charity Golf Tournament. 🍁

Contact Lindsay Berndt, lbernt@cbba.ca to find out if you qualify.

Exhibitors and OEMs

will have the chance to meet with a potential audience of over 1000 aviation leaders when you sign up for our full two-day trade show, featuring a new business- to-business scheduling software to help you meet face-to-face with your most valuable clients. 🍁

RESERVE YOUR HOTEL ROOM EARLY!

With the Airshow and ADSE happening during CBAA 2017, hotels will fill up fast, so make sure that you have a room by booking now. While cancellation rules apply, they are fairly close to the date of arrival, so you can change your booking without any penalties up to that point. **CBAA has reserved space in several hotels, and full information is available on our website, www.cbba-aca.ca.**

A not-to-be-missed educational program!

The educational program will run for two days – featuring operational-focussed educational streams, critical information briefings, workshops and panel discussions on topics such as:

- Transport Canada and Nav Canada Update
- Business Aviation Trends and Outlook
- Expectation Bias and the Role it Plays in Accidents
- Getting Ready for ADS-B
- How to Assess Your Training Needs
- Managing Your Relationship with Airports
- Operational Risks from Around the World
- Roundtable on Operational and Regulatory Issues
- Tax and Financial Planning for the Purchase and Use of Business Aircraft
- Turning Customers into Committed Fans!
- Using Technology to Increase Efficiency
- Workshop on CBAA's Risk Management System and SMS
- Workshop on Dealing with Unruly Passengers

With much more to come – check out the latest sessions and find out about our speakers at www.cbba-aca.ca

Convention and Golf Sponsorship Opportunities Still Available

Choose from a wide range of sponsorship levels, opportunities and prices, and put your company in front of Canadian business aviation leaders, including flight department managers, owner/operators, pilots, maintenance engineers, schedulers & dispatcher and many more. 🍁 For more information, visit www.cbba-aca.ca or contact Lise Hodgson, lhodgson@cbba.ca

Call for CBAA Award Nominations

Members are invited to submit nominations for CBAA's prestigious annual awards, to be presented during CBAA 2017, August 9 – 11, in Abbotsford, BC. These include

the Award of Merit, granted to a person company or group in recognition of an outstanding contribution to aviation, and the CBAA Safety Award, recognizing outstanding achievements by members who

have demonstrated accident-free records of operation. 🍁

For nomination forms and terms of reference please visit the CBAA website, www.cbba-aaaa.ca

CBAA Welcomes newest member

Rockwell Collins ARINC Direct
Rockwell Collins ARINC Direct offers the most complete set of solutions for business aviation Flight planning and data link services
International Trip Support (ITS)
FOS® scheduling software
Cabin connectivity
Rockwell Collins ARINC Direct industry leading suite of products and services are designed to enhance the efficiency and effectiveness of corporate flight departments. 🍁

CBAA Now Accepting Applications for \$10K S&D Scholarship

The Canadian Business Aviation Association (CBAA) is proud to offer a \$10,000 annual scholarship to Canadian schedulers and dispatchers, starting in 2017.

The scholarship is open to students (including air cadets) registered for aviation courses during the 2017-2018 academic year and to Canadian citizens or permanent residents who work for a CBAA-member company. It consists of a bursary that covers both the institutional and expense components related to education and training. The scholarship will be administered by a special CBAA committee chaired by Dolores Johnson, Director of Sales and Marketing at Million Air. 🍁

Further information and the application form can be found on the CBAA website, www.cbba-aaaa.ca

REQUEST FOR APPLICATIONS FOR THE NAV CANADA NON-COMMERCIAL USER ASSOCIATION BOARD NOMINEE

- The **CBAA** Board of Directors has the responsibility to nominate one individual as a director on the **NAV CANADA** Board of Directors as the "Non-commercial user, association" representative.
- The ideal candidate would have held, or currently holds, a senior (C-level) position, and demonstrates a strong business and financial background and an interest in **NAV CANADA** issues.
- The current term of the **CBAA**-nominated position expires in February 2018, and the **CBAA** is looking for interested applicants. Appointees to the Board of Directors are described in Article III (a)(i), (ii), (iii) and (v) in the **NAV CANADA by-laws** and shall be appointed as described therein for a term not to exceed three years, commencing at the close of the annual meeting.
- While this is a part-time position, the person nominated does not have to be retired. However, he or she must be able to devote sufficient time to their duties as director. Further, as set out in Article III(f) of **NAV CANADA's** by-laws, directors may not be: (i) elected to the Parliament of Canada or any provincial or territorial legislative assembly; (ii) an employee of the government of Canada or any provincial or territorial government; (iii) a director, officer, trustee or employee of a bargaining agent which represents **NAV CANADA** employees or an entity which has a material interest as a supplier, client or user of the ANS; or (iv) a person who is a director, officer or employee of one of the Members.
- Interested individuals are asked to send their resumes and qualifications by email to Aime O'Connor at aconnor@cbba.ca
- The **CBAA** Board of Directors will then deliberate on the **CBAA** applicant/nominee to the **NAV CANADA** board of Directors, taking into consideration all skills needed and ensure that the **NAV CAN** conflict of interest guidelines are met.

For more information, download the NAV CANADA by-laws and Code of Conduct and Conflict of Interest Guidelines for Directors and Officers and the 2016 Annual Information Form.

Don't Miss Out!

CBAA 2017 features a two-day trade show and static with new B2B meeting scheduling, and exposure to over 1,000 business, government and defence aviation leaders. Plus educational and professional development sessions, a special event at the Airshow and much more!



Canada's Premier Business Aviation Event

Held in conjunction with the Abbotsford International Airshow and the Aerospace, Defence and Security Expo (ADSE)

Contact Lise Hodgson at 613.854.4686 or lhodgson@cbaa.ca
cbaa-aaaa.ca

Thank You to Our CBAA 2017 Sponsors!

DIAMOND SPONSOR



SILVER SPONSOR



Pratt & Whitney Canada
A United Technologies Company

BRONZE SPONSORS

