



The official publication of the
Canadian Business Aviation Association

NEWS BRIEF

8 Great Reasons to Attend CBAA 2017!

Canadian business aviation's most important industry event offers more for you than ever before. Find out about the exciting opportunities waiting for you at CBAA 2017 in this special Convention Edition of the News Brief. See you in Abbotsford!

1. GET SMART

CBAA 2017's comprehensive program of workshops, plenaries and streamed educational sessions will help you to advance your business and professional goals. Over the course of two days, our roster of subject matter experts and thought-leaders will present on a wide range of subjects to increase your skills and knowledge – and support your operations.

2. GET CERTIFIED (NEW THIS YEAR)

Grow your career and put yourself on the leadership track with two professional development courses aimed at the Canadian business aviation operator: 604 Quality Systems Auditor and Strategic Leadership. Check out the convention registration site to see if you qualify for the low introductory price of only \$200.00 per course.

3. GET TOGETHER

The aviation and aerospace industries are joining forces! For the first time ever, CBAA and the Aerospace Defense and Security Expos (ADSE) are holding their event concurrently – a great opportunity to expand your network and reach a new and influential aviation community.

4. MORE WAYS FOR BUYERS AND SELLERS TO CONNECT!

With ADSE delegates having full access to the CBAA tradeshow, we expect over 1,000 people to visit our exhibitors over the two day event. Take advantage of our new B2B TO GO appointment scheduling app to network and build new relationships.



5. TOUR THE AIRCRAFT AND LEARN ABOUT THE LATEST TECHNOLOGY

In the market for an airplane? Want to check out the latest tech? CBAA's static display will give you an up-close-and-personal pilot's-eye-view of some of the world's most innovative corporate and private aircraft.

6. FEED YOUR AIRPLANE PASSION

Come to CBAA and get a front-row seat, plus dinner at the fabulous Abbotsford International Airshow Twilight Show extravaganza! Enjoy Fraser Valley cuisine, a world renowned aerial performance, and end the evening with fireworks. Opportunities to meet pilots and walk the static line are available to all guests.

7. HIT SOME GOLF BALLS AND HELP A CHILD

Join your colleagues from across Canada and support a great cause at CBAA's Annual Golf Tournament for Hope Air at the beautiful Arnold Palmer-designed Northview Golf and Country Club.

8. JOIN UP

CBAA 2017 is open to everyone, but members enjoy one-of-a-kind special offers. All operator members are entitled to one complimentary full registration per company – a \$600 value. And members who are fully registered can sign up for our new professional development courses for only an additional \$200 per course! 🍁

**FOR MORE INFORMATION AND
TO REGISTER, VISIT
WWW.CBAA-ACAA.CA**

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Thank You to Our CBAA 2017 Golf Sponsors!

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CBAA 2017 Session Highlights: FOCUS ON CANADIAN OPERATIONS

Roundtable on Operational and Regulatory Hot Topics

Featuring SMEs who will answer your questions on critical issues, this 90-minute session will cover the topics that matter most to CBAA members, including:

- The practical guide to applying regulations
- Understand the requirements for TTPP, training and competency checks
- Qualification requirements for ground instructors, including internet training
- Who can sign pages 13 & 14 of the pilot's license booklet
- New F&D time regulations for Part VII operators
- Can NavCanada be your flight follower
- When does a private operator need an MEL
- Medical requirements outside Canada
- How to deal effectively with Transport Canada
- 2017 Aviation Compensation Survey – topline findings

Workshop on CBAA's Risk Management System and SMS

CBAA 2017 features a two-part workshop on the SMS and RMS that the CBAA created expressly for business aviation operations of all sizes.

- Part 1 - Presentation and run-through of the online CBAA RMS tool, plus Q&A
- Part 2 - In this interactive session we will have some scenarios on hand and take suggestions for issues from the floor to input incident and hazards through the SMS to see the program in operation and demonstrate how it would apply to individual operations.

Working with Airports

Featuring a panel of senior airport executives, this session will be an open dialogue to answer questions and help create a way forward for business aviation and airports to work together on a number of issues, including:

- The future of business aviation access at Canada's major airports
- The potential impact of airport privatization
- The role of regional airports
- De-icing and related issues
- How technical working groups could support future actions



Airport Committee Builds New Relationship with GTAA

A recently-formed Technical Working Group established to deal with slots and landing restrictions at the Toronto Pearson International Airport (TPIA) has led to a new and positive working relationship between CBAA, Nav Canada and the Greater Toronto Airport Authority (GTAA).

With meetings scheduled every two weeks, the CBAA has established an important connection to solve issues that involve the airport and NavCanada. Going forward we will work proactively to identify and manage any capacity restraints at TPIA. With no planned construction events on the horizon, we do not see anything of significance for the balance of the year.

CBAA wishes to thank Nav Canada and the GTAA for their partnership, with additional thanks to CBAA members on the Technical Working Group: Derek Reiners, Skyservice; Robert Squires, Chartright and Jamieson Collins, Execaire, and especially to CBAA Vice Chair, Anthony Norejko, for providing us with the leadership and vision to move forward in a positive way 🍁

PROGRAM HIGHLIGHTS

Speakers

Featuring presentations by a wide range of aviation-related organizations and companies including Rockwell Collins, TrainingPort, Nav Canada, InterVISTAS Consulting, the Wyndford Group and more, a partial list of our well-known and respected speakers includes Denis Guindon, Transport Canada; Michele Mentink, ICFS-Altitude; Dr. Antonio Cortés, Embry-Riddle Aeronautical University; Steve Cash, Talus Group; Jamieson Collins, Jamieson Collins & Company; Steven Sitcoff, Spiegel Sohmer Inc.; Jens Hennig, GAMA and more.

General Plenaries & Streamed Educational Sessions

Advance your business and professional goals with comprehensive program of workshops, plenaries and streamed educational sessions.

- Assessing Your Training Needs
- Business Aircraft Tax & Financial Planning
- Dealing with Unruly Passengers
- Economic Impact of Business Aviation in Canada
- Expectation Bias and the Role It Plays in Accidents
- How to use the CBAA SMS and RMS Tool
- How to Work with Airports
- Introduction to the CBAA RMS & SMS
- NextGen and Business Aviation: It's operational now. Are you?
- Regulatory and Operational Hot Topics (check out the Hot Topics list on page 3)
- Sharing the Skies with Drones
- Unconventional Risk
- Using Technology to Increase Efficiency

NEW Certified Professional Development Courses

Please visit our website for information on our special introductory prices.

Quality Systems Auditor Workshop for 604 Operators

This two-day workshop provides an in-depth focus on 604 operators and how to audit their Quality Assurance Program (604.204 CARs) and Safety Management System (604.207 CARs). It is a learning opportunity for aviation operational personnel with little or no auditing experience, as well as experienced aviation operational personnel who wish to become internal operational auditors. *Presented by CCAA*

The content covered includes:

- Preparing an audit program
- Developing and validating checklists
- Understanding risk management as a component of the audit process
- Addressing common quality assurance issues
- Scheduling and planning audits
- Analyzing evidence and applying audit evaluation methods
- Preparing audit reports and developing corrective action plans
- Improving audit performance

Upon completion of this workshop, participants will receive a certificate of achievement.

Strategic Leadership: How to Influence and Achieve Results

As a developing leader, you want to close the gap between any differences in how you believe you are performing and what is perceived by others. To aid in your discovery, Leadership Strategy (Professional Development Program course L3) features four essential areas to learn as selected by both aviation professionals and professional educators.

Presented by Summit Solutions.

Topics include:

- Ethical, moral and legal behavior: when challenges become dilemmas
- Leadership styles and strategies: models to understand when to use them
- Motivation theory and techniques: when to apply them to your department
- Team building strategies – how to recognize the four stages of team development

This course fulfills NBAA PDP Leadership Objective L3 and attendees will receive course certificates.

PRELIMINARY PROGRAM

Unless otherwise noted, all events take place at Tradex
The program is subject to change without notice

TUESDAY, AUGUST 8

0800 – 16:00 CBAA Professional Development
Course: **604 Quality Systems Auditor**

WEDNESDAY, AUGUST 9

0800 – 16:00 CBAA Professional Development
Course: **604 Quality Systems Auditor**

08:00 – 14:00 Annual Hope Air Golf Tournament
Northview Golf & Country Club

19:00 Signature Flight Support
Ice-Breaker
The Reach Gallery

THURSDAY, AUGUST 10

08:00 – 09:00 AGM Breakfast
09:00 – 12:00 CBAA Guest Speaker and Sessions
09:00 – 16:00 CBAA/NBAA Professional Development Course:
Strategic Leadership
12:00 – 13:30 Joint CBAA/ADSE Opening Luncheon
12:00 – 18:00 Exhibit and Static Display and B2B
13:00 – 17:00 Educational Sessions
18:00 – 20:00 Welcome Reception
Cascade Aerospace

FRIDAY, AUGUST 11

08:00 – 09:00 CBAA Awards Breakfast
09:00 – 14:30 Educational Sessions
09:00 – 16:00 Exhibit and Static Display and B2B
12:00 – 13:00 Lunch on Trade Show Floor
10:00 – 16:00 Exhibit and Static Display
16:00 – 17:00 CBAA/ADSE Joint Closing Ceremony
17:00 – 22:00 Chalet Dinner and Twilight Show
Abbotsford Airport

PARTICIPATING EXHIBITORS (AS OF JUNE 2, 2017)

Alpha Aviation, Inc.	Peterborough, Ontario	West Star Aviation
Apron Fuel Services	LEKTRO Inc.	Western Aircraft
Avfuel	Maxcraft Avionics Ltd.	Wings
Axis Global Logistics	Million Air	Wipaire Inc.
Banyan Air Service	National Business Aviation Association	Women in Corporate Aviation
BC Aviation Council	Oceans Aviation LLC	World Fuel Services
CAE	PNC Aviation Finance	
Calgary Mosquito Society	PPG Aerospace, ASC Canada	
Canadian Business Aviation Association	Prairie Aircraft Sales	
Canadian Propeller Ltd	Pratt & Whitney Canada Corp	
CASP Aerospace	Professional Flight Management	
Chartright Air Group	Region of Waterloo International Airport	
Diamond Doors Inc	Satcom Direct	
Duncan Aviation	Scaled Analytics	
Enterprise Holdings	Scott Builders	
Fargo Jet Center	Shell Aviation	
Fast Air	Sheltair	
FlightAware	Signature Flight Support	
FlightSafety International	Skies Magazine	
FltPlan.com	Skyplan Services Limited	
Flying Colours Corp.	Skyservice Business Aviation Inc.	
ForeFlight	Sprung Structures	
General Bank of Canada	Standard Aero	
Gogo Business Aviation	The Honorary Company of Pilots	
Harrods Aviation	The Nastar Center - ETC	
Honeywell Aerospace	The Peterborough Airport	
Hope Air	Total Aviation & Airport Solutions / Oshawa Municipal Airport	
IBAC	TrainingPort.net	
ICFS Inc	Tulmar Safety Systems Inc.	
Irving Aviation Services	Upper Valley Aviation Ltd.	
Jeppesen Sanderson Inc.		
Jet Aviation		
KADEX Aero Supply -		

OEMS & COMPANIES AT THE STATIC DISPLAY

Bombardier Aerospace
Learjet 75

Bombardier Aerospace
Challenger 650

Dassault Falcon Jet Corp.
Falcon 900LX

Embraer Executive Jets
Phenom 300

Embraer Executive Jets
Legacy 500

Gulfstream - *G280*

Gulfstream - *G600 Mock up*

Levaero Aviation - *PC-12*

Quest - *Kodiak*

Textron Aviation - *KA350i*

Textron Aviation
Grand Caravan EX

Textron Aviation - Latitude

Textron Aviation - *M2*

Skies Magazine
Royal Aircraft Factory SE

Give Hope Wings
Vans RV aircraft

Give Hope Wings
Vans RV aircraft

EXHIBIT AND STATIC DISPLAY HIGHLIGHTS

Join over 60 exhibitors and 10 static display companies as we open our doors to over 1,000 business, government and defense aviation leaders for a full two-day tradeshow and Canada's largest static display of corporate and private aircraft! It's all happening at the 120,000 sq. ft. Tradex facility, just across the street from our Diamond sponsor, the Abbotsford International Airport.



Sign up for CBAA's Hope Air Golf Tournament

No matter what kind of golfer you are, you will have a great time at CBAA's annual golf tournament, being held at the Northview Golf and Country Club in Abbotsford on August 9th. Support a great cause, and build relationships with some of the most influential leaders in aviation – this year the tournament is open to our colleague attending the Aerospace Defense and Security Expo! To register, please visit www.cbba-acaa.ca. Find out more about Hope Air's important work at www.hopeair.ca. See you on the green!

MEET DAVE MCELROY & RUSS AIREY, Award Winning Give Hope Wings Pilots at CBAA 2017!

CBAA delegates will have the unique opportunity to meet Give Hope Wings volunteer pilots when we welcome Dave & Russ with their Vans RV aircraft in Abbotsford. In early 2018 Dave (RV6) and Russ (RV9A) are going to circumnavigate the Americas in their aircraft and raise more than \$400,000 for Hope Air. Accomplished formation flyers, enthusiastic aerobatic pilots and race competitors – and now making One Epic Flight to launch hundreds of others.



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BAM BUSINESS AVIATION MATTERS

JOIN TODAY



Contact the CBAA or visit our website to find out how membership will:

- ▶ Enhance your safe operations and simplify regulatory compliance
- ▶ Save hundreds – or even thousands – of dollars with members' only discounts
- ▶ Allow the CBAA to help promote your business
- ▶ Keep you informed and engaged on the Members Forum
- ▶ Increase your influence with government and opinion leaders
- ▶ Keep you on top of the latest news in aviation

From its one-of-a-kind Partners-in-Safety program, to major victories on transiting US airspace, extending exemptions on 604 regulations, and beyond, CBAA is committed to actions that ensure your success – and the ongoing success of our \$10.7 billion business aviation sector.

To find out what CBAA can do for you, contact Lindsay Berndt, lberndt@cbaa.ca; 613.236.5611, ex. 221.