



The official publication of the  
Canadian Business Aviation Association

## NEWS BRIEF

### CEO'S CORNER

**"We can only have a voice by strength in numbers. CBAA is that vehicle."**

**W**ith the help of our members, 2019 is the year we answer the question: **WHY CBAA?**

This is what some of you have said:

**"As aviation professionals, we have come to depend on CBAA as a vital partner in our operations. Their attention to details and regulations has enabled us to navigate the complexities of business aviation operations in Canada.**

**"We highly value the sense of community that our CBAA membership provides us and strongly encourage other operators to join."**

Matthew Johnson  
Manager: Operations Manager  
Fast Air Executive Aviation Services

**"We can only have a voice by strength in numbers. CBAA is that vehicle and needs all of us to support and back them to insure our say in business flight operations in Canada. Sitting back and accepting others to do the heavy lifting is not fair.**

**"I highly recommend membership and involvement. You will not be disappointed."**

Ian Struthers  
Aviation Manager & Chief Pilot  
Air 700 Ltd.

**"CBAA has been a great help this year for our flight dept with 2 PORD changes and SMS audits. Merlin Preuss has been a big help with technical knowledge and providing names for consulting.**

**"CBAA continues to provide the expertise and information required for today's sophisticated and challenging world of private operator flight depts in Canada."**

Bob Johnson  
Chief Pilot and Ops Manager  
Irving Air Service

**"A few years ago, as a director of flight operations, I had an opportunity to change from 705 to 604 operations.**

**"At the time, I was not fully aware of the CBAA, but I did realize rapidly the potential and the support the organization provides to their members. Every time I contact the CBAA, I had an excellent support and access to knowledgeable individuals who were very helpful."**

A multi aircraft 604 operation. \*Company names are shared only with express permission. The CBAA respects the confidentiality and privacy of all of its members and values the opportunity to work on their behalf\*



### Join us

As I write this, we are in the midst of membership renewal season. We've been busy aligning our efforts and energy to our mission to promote and simplify business aviation. I'm excited for the year ahead and the opportunity to lead this association. On behalf of the board, our regional chapter chairs and our team in Ottawa, we thank you for your support and won't let you down.

Here are some of the ways we are making a difference now: We're promoting BA by reaching out to a broad and influential community who can and should think of business aviation differently. Our goal is to encourage a greater acceptance and use of business aircraft, and build relationships with key groups – whether corporate, government or private citizens – to create a better understanding of who we are, what we do and why we matter. For example, your association will be speaking at the GBTA Canada Conference

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For more information about **how the CBAA promotes and simplifies business aviation**, please contact Lindsay Berndt at [lberndt@cbaa.ca](mailto:lberndt@cbaa.ca).

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## BOARD OF DIRECTORS EXECUTIVE COMMITTEE

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Regional Sales Manager  
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Innotech-Execaire Aviation Group

**Ian Darnley** • Director of Business Development  
Sunwest Aviation Ltd.

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in April to spread the news about how powerful our time machines are!

We've simplified your operations by providing personal guidance and tools to assist you successfully undergo TC's targeted inspections, provided and updated the operations and RMS manuals to get you up running while being compliant and we've worked with financial subject matter experts to develop mitigation strategies to counter the impact of new tax policies on the personal use of business aircraft. Over the coming year we'll work with our operators on the fatigue working group to influence the new fatigue regulations impacting our 703/704 members.

Looking forward to 2019 and beyond, I see great potential for the CBAA to become even more relevant, and have



**Anthony Norejko**  
President & CEO

a positive impact on your bottom line, whether you are an operator or associate member.

We cannot do it without you. Your membership gives us the authority – and the resources – to speak and act decisively on behalf of our \$12.1 billion sector.

If you have not yet renewed, or have questions, I am ready to help. When I lead the aviation team Walmart, I was in the same position as you: membership was a choice, and I had to weigh its benefits and justify it to my leadership team. I never regretted it: the value of membership consistently outweighed its cost.

Based on my personal experience, and our plans for the future, I am confident that you will find that your membership in the CBAA is an investment that will give you continuous value.

## Transport Canada Targeted Inspections Interim Report Released

**S**tarting in April 2018, Transport Canada began inspecting CARs 604 operations, the first formal inspection program of PORD holders.

TC targeted 66 operators, 47 of whom were CBAA members, with analysis complete for 21 of them as of January 2019. CBAA is working directly with, or prepared to work with, the twenty-four members who have either not been inspected yet or for whom the process is not yet complete.

For those yet to be inspected, this interim report will provide further information to aid in preparation for the inspection as will the sample operations manual, on line SMS, and other documentation available to members on the CBAA RMS site (<https://nad.obds.com/framework/Login.a5w>).

The CBAA strongly encourages members to use this CBAA system as it has proven to be a user friendly, no frills or extras system to assure compliance with CAR 604 requirements. **CBAA members using the system had no major problems with the targeted inspection.**

For more information on how the CBAA can help you prepare for your inspection or to receive a summary of the Interim Report, please contact Merlin Preuss, [mpreuss@cbaa.ca](mailto:mpreuss@cbaa.ca). 🍁

## Accelerated Investment Incentive available for business aircraft

**T**he government of Canada has introduced an Accelerated Investment Incentive to allow businesses in Canada to deduct the cost of their investments more quickly, thus increasing the attractiveness of making capital investments.

Aircraft are Class 9 Assets and therefore have a depreciation rate of 25%. Under the new provisions, the rate will be 37.5% in the year of acquisition. The proposed measures from the government of Canada are welcome, but not as helpful as those in the US, where the bonus depreciation rate is 100% of the adjusted cost base in the year of acquisition. 🍁



**T**he BizAv Young Talent Initiative has an exciting year ahead. With our Ontario and Quebec expansion in late 2018, our team will now be spreading the word on all the exciting careers available in business aviation in three provinces.

The very first Ontario presentation happened in February in collaboration with the Commercial Aviation Management Student Council at the University of Western Ontario. As two of BizAv YTI's founding members are Western University alumni, it was a great honour to return to the university and chat with current students and fellow alumni about our industry.

Presentations in all three provinces are set to kick off later in the spring with networking events to follow. The social media campaign Talent Tuesdays will also be making a comeback this spring on the BizAv YTI Facebook, Instagram, and Twitter pages. If you would like to be featured as one of our weekly business aviation professionals, please let us know ([bizavyti@cbaa.ca](mailto:bizavyti@cbaa.ca)). In the meantime, we look forward to hearing from you with any suggestions or ideas and will keep you posted on social media on our next presentations and events! 🍁



## Airport Collaborative Decision Making (ACDM) suspended at Toronto Pearson



**E**ffective February 12th, 2019, ACDM trials at Toronto Pearson International Airport have been suspended. At this writing, plans are still in place to institute the OCS reservation system. Please be assured that the CBAA continues to be actively engaged. The situation is fluid, so we urge you to access the CBAA Members' Forum, ACDM Program CYYZ for the latest information. 🍁

## Fatigue Regulations Implementation

**F**light Crew Member Hours of Work and Rest Periods regulations are now law. The regulations related to CAR 702 operations and a few other provisions of the new regulations are in force for commercial and private operators; however, for CAR 703 and 704 operators, the rest of the regulations do not come into force for four years i.e. until 12 December 2022. While that may seem a lot of time to address issues and problems with the new regulations, depending on the approach taken, there may not be much time at all.

We have contacted our commercial operator members asking them to participate in a working group that will identify the problem areas with the regulations and seek solutions. If you want more information or wish to participate in the working group, please email Merlin Preuss at [mpreuss@cbaa.ca](mailto:mpreuss@cbaa.ca). 🍁

## Mark your calendar for CBAA 2019 – and get ready to STAMPEDE!

**J**oin us for one of the most exciting aviation events of the year: CBAA 2019, taking place in Calgary during Stampede, July 9 – 11. Experience great venues: our Diamond sponsor, Sunwest Aviation's state-of-the-art FBO for the exhibit and static and the brand new Calgary Westin Airport and the Hotel Clique for accommodations and the educational sessions. 🍁



### Canadian "Dragon emeritus" W. Brett Wilson to Present Keynote Address

**C**BAA is proud to announce that W. Brett Wilson, father, entrepreneur, philanthropist and business aviation client and champion will present the keynote address to open CBAA 2019 on Wednesday, July 10th.

Mr. Wilson is best known for being a fan-favourite on CBC's hit reality TV show *Dragons' Den* where he established himself as the all-time lead deal-making "dragon." He has built extensive holdings in the power, hydrocarbon, real estate, cannabis, agriculture, sports and entertainment industries. His business and philanthropic leadership have brought him considerable recognition including the Order of Canada (2011) and the Saskatchewan Order of Merit (2012). Brett continues to simplify and organize his life to focus on what is most important - his family, friends and health. Frequently (still after seven years) his semi-autobiography "Redefining Success: Still Making Mistakes" makes the Canadian bestseller list. 🍁

### Complimentary registration for PORD holder members

**I**f you are an operator member and hold a PORD, we are pleased to give you a complimentary registration to CBAA 2019 – a savings of up to \$600. This comprehensive no-charge registration package includes access to all major activities: educational and plenary sessions, the exhibit, static, meals and receptions.

Only the charity Golf Tournament and City Fun Night are extra. You will be sent your special code by email shortly. Please contact Lindsay Berndt, lberndt@cbaa.ca for more information or to find out if you qualify. 🍁

### Book your hotel room now

**W**ith Stampede in town, avoid hassles and book your hotel room early! Get full details on our convention page on the CBAA website at [www.cbaa-acaa.ca](http://www.cbaa-acaa.ca) 🍁

### A memorable static and exhibit

As of February 1st, the exhibit was 75% sold out and over 16 aircraft confirmed. And that's only the beginning! 🍁

### Critical topics to be addressed:

**Y**ou spoke, we listened. The industry-led national program committee is putting the final touches on a program based on the results of our first-ever survey industry-wide asking for your input on educational session topics.

CBAA 2019 will offer sessions on pilot shortages, Transport Canada and NavCanada updates, a 604 Hot Topics round table and much more of what you've asked for.

Check out the most recent program online at [www.cbaa-acaa.ca](http://www.cbaa-acaa.ca). 🍁



#### EVENTS

*This calendar is subject to change. For confirmed chapter meeting dates and information please refer to the Calendar of Events on the CBAA website.*

**CBAA Board of Directors Meeting**  
Wednesday, March 27th

**2019 Manitoba Aviation Conference**  
April 9th – 11th

**2019 Global Business Travel Association Conference**  
April 15th – 17th

**King Air Summit 2019**  
Thursday, April 25th

**2019 Western Canadian COPA Convention & Tradeshow**  
June 6th – 8th

**CBAA Board of Directors Meeting**  
Monday, July 8th

**2019 CBAA Convention**  
Tuesday, July 9th

**2019 Easter Canadian COPA Fly In**  
August 22nd – 24th

**NBAA-BACE 2019**  
October 22nd – 24th

**CBAA Board of Directors Meeting**  
Wednesday, November 13th

Contact Lindsay Berndt, lberndt@cbaa.ca for available sponsorship opportunities.

### Early bird registration now open!

Register and save with early bird registration until April 30th at [www.cbaa-acaa.ca](http://www.cbaa-acaa.ca).

### There's time to party!

**T**here's lots of fun in store for you in Calgary! Don't forget to sign up for our Stampede-themed Fun Night at the Hangar Museum and the annual Hope Air Charity Golf Tournament at the Silverwing Links Golf Course when you register! 🍁





**WE PROMOTE AND SIMPLIFY  
BUSINESS AVIATION.**

Renew your membership today!

## SUPPORT BA'S FUTURE WITH THE SCHEDULERS & DISPATCHERS SCHOLARSHIP



**T**he CBAA is proud to support the future leaders of business aviation with exciting programs like the Biz Av Young Talent Initiative (see page 3) and the Schedulers & Dispatchers scholarship, now in its third year.

The CBAA Business Schedulers and Dispatchers Scholarship Committee provides an opportunity for current and prospective Canadian schedulers and dispatchers as well as aviation students interested in flight support careers (including air cadets), to receive a bursary up to \$10,000 toward continuing their education. It consists of a bursary that covers both the institutional and expense components related to education and training.

Further information or to download the application form, please visit [www.cbba-aaaa.ca](http://www.cbba-aaaa.ca).

Join our current sponsors by donating \$1000 annually for the next three years. For more information and to sign up, please contact Aime O'Connor, [aocconnor@cbba.ca](mailto:aocconnor@cbba.ca). 🍁

## CBAA Awards Nominations NOW OPEN

CBAA is proud to acknowledge leaders in the business aviation community who have raised the professionalism, safety and reputation of our sector. Winners will be honoured at CBAA 2019 convention, July 9-11 2019 in Calgary, AB.

The awards categories include:

- Honorary Lifetime Membership Award
- Award of Merit
- Safety Award
- Hope Air Philanthropist of the Year Award

For nomination forms and terms of reference, please visit our webpage at [www.cbba-aaaa.ca](http://www.cbba-aaaa.ca) under the 'Scholarship/Awards' tab and 'Awards'.



## New Members

### Lux Ground Services

LUX Ground Services is the new FBO coming in operation for this Spring at CYHU. The place offers 24/7 full services, 300,000-square-foot ramp and luxurious facilities. It is a great alternative to CYUL for those wanting to get downtown Montreal faster but without compromising what defines a front-line FBO.

LUX offers the most competitive fuel and ground handling rates, as well as maintenance services that meet the highest standards of the industry. From its nice café to its VIP lounge with adjoining open-air terrace, the place is a wise all-in-one stop. The team can't wait to welcome you in!

### F. LIST GMBH (F/LIST)

F. LIST GMBH (F/LIST), from Thomasberg, Lower Austria, is a globally active provider of interior for business jets, yachts and residences, and employs more than 800 employees at six locations in Europe, the Middle East and the Americas. Passion, reliability and visionary spirit determine every step of this Austrian family-run business. F/LIST's portfolio encompasses complete plug-&-play interiors including cabinetry, linings and hard floorings, as well as comprehensive aftermarket services from small touch-ups, interior and exterior cleaning up to complete cabin refurbishments.

At its new location in the greater Montreal area, F/LIST focuses on veneer, refurbishments, finishing and production of new products for business jet interiors.

### Swiss Re Corporate Solutions

Through our dedicated team of aviation specialists based in Toronto, Swiss Re Corporate Solutions offers tailor-made insurance solutions for Canadian corporate aviation operators and owners as well as for FBO, airport owners, air service providers, aviation manufacturers, sub-contractors and MRO providers.

Swiss Re Corporate Solutions provides risk transfer solutions to large and mid-sized corporations around the world. Its innovative, highly customised products and standard insurance covers help to make businesses more resilient, while its industry-leading claims service provides additional peace of mind. Swiss Re Corporate Solutions serves clients from over 50 offices worldwide and is backed by the financial strength of the Swiss Re Group. Visit [corporatesolutions.swissre.com](http://corporatesolutions.swissre.com)

For more information, please contact:

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# The CBAA makes your business better.

## JOIN TODAY!



### ADVOCACY

- Awareness and education
- Issue resolution
- Government lobbying

### OPERATIONAL SUPPORT

- 604 SMS and RMS
- Access to experts
- Other unique services

### CONNECTING THE INDUSTRY

- International, national and regional events
- Unique marketing opportunities

### SUPPORTING OUR PEOPLE

- Scholarships, special educational opportunities



**Helping Business Aviation Take Flight Since 1961.**

For more information on membership, visit [www.cbaa-acaa.ca](http://www.cbaa-acaa.ca) or contact Lindsay Berndt, [lberndt@cbaa.ca](mailto:lberndt@cbaa.ca)