“We can only have a voice by strength in numbers. CBAA is that vehicle.”

With the help of our members, 2019 is the year we answer the question: WHY CBAA? This is what some of you have said:

“As aviation professionals, we have come to depend on CBAA as a vital partner in our operations. Their attention to details and regulations has enabled us to navigate the complexities of business aviation operations in Canada. We highly value the sense of community that our CBAA membership provides us and strongly encourage other operators to join.”

Matthew Johnson
Manager: Operations Manager
Fast Air Executive Aviation Services

“We can only have a voice by strength in numbers. CBAA is that vehicle. CBAA has been a great help this year for our flight dept with 2 PORD changes and SMS audits. Merlin Preuss has been a big help with technical knowledge and providing names for consulting. CBAA continues to provide the expertise and information required for todays sophisticated and challenging world of private operator flight depts in Canada.”

Bob Johnson
Chief Pilot and Ops Manager
Irving Air Service

“A few years ago, as a director of flight operations, I had an opportunity to change from 705 to 604 operations. At the time, I was not fully aware of the CBAA, but I did realize rapidly the potential and the support the organization provides to their members. Every time I contact the CBAA, I had an excellent support and access to knowledgeable individuals who were very helpful.”

A multi aircraft 604 operation. *Company names are shared only with express permission. The CBAA respects the confidentiality and privacy of all of its members and values the opportunity to work on their behalf*

For more information about how the CBAA promotes and simplifies business aviation, please contact Lindsay Berndt at lberndt@cbaa.ca.

Join us

As I write this, we are in the midst of membership renewal season. We’ve been busy aligning our efforts and energy to our mission to promote and simplify business aviation. I’m excited for the year ahead and the opportunity to lead this association. On behalf of the board, our regional chapter chairs and our team in Ottawa, we thank you for your support and won’t let you down.

Here are some of the ways we are making a difference now: We’re promoting BA by reaching out to a broad and influential community who can and should think of business aviation differently. Our goal is to encourage a greater acceptance and use of business aircraft, and build relationships with key groups – whether corporate, government or private citizens – to create a better understanding of who we are, what we do and why we matter. For example, your association will be speaking at the GBTA Canada Conference continued on page 2
Transport Canada Targeted Inspections Interim Report Released

Accelerated Investment Incentive available for business aircraft

BizAvYTI Update

Fatigue Regulations Implementation

Airport Collaborative Decision Making (ACDM) suspended at Toronto Pearson

Mark your calendar for CBAA 2019 – and get ready to STAMPEDE!

Canadian “Dragon emeritus” W. Brett Wilson to Present Keynote Address

Complimentary registration for PORD holder members

Critical topics to be addressed

Support BA’s Future with the Schedulers & Dispatchers Scholarship

CBAA Awards Nominations - NOW OPEN

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in April to spread the news about how powerful our time machines are!

We’ve simplified your operations by providing personal guidance and tools to assist you successfully undergo TC’s targeted inspections, provided and updated the operations and RMS manuals to get you up running while being compliant and we’ve worked with financial subject matter experts to develop mitigation strategies to counter the impact of new tax policies on the personal use of business aircraft. Over the coming year we’ll work with our operators on the fatigue working group to influence the new fatigue regulations impacting our 703/704 members.

Looking forward to 2019 and beyond, I see great potential for the CBAA to become even more relevant, and have a positive impact on your bottom line, whether you are an operator or associate member. We cannot do it without you. Your membership gives us the authority – and the resources – to speak and act decisively on behalf of our $12.1 billion sector.

If you have not yet renewed, or have questions, I am ready to help. When I lead the aviation team at Walmart, I was in the same position as you: membership was a choice, and I had to weigh its benefits and justify it to my leadership team. I never regretted it: the value of membership consistently outweighed its cost.

Based on my personal experience, and our plans for the future, I am confident that you will find that your membership in the CBAA is an investment that will give you continuous value.

Anthony Norejko
President & CEO


Jean-Christophe Gallagher • Vice President and General Manager - Customer Experience
Bombardier Business Aircraft

Gary Wood • Director – Corporate Sales & Marketing
Flying Colours

Susan Gunn • Operations
PM Air

Lisa Clarke • Regional Sales Manager
FlightSafety Canada Ltd.

Ehsan Montaire • Associate
YYZaw

Lyn Shinn • VP, Central Region, HondaJet Sales and Pre-Owned Aircraft Sales
Skyserve Business Aviation Inc.

Jacqueline Bailey • VP InflightSterling/ICFS Aviation Group

Paul Carter • Director of Maintenance
Skycharter Limited

Ivano Mosca • CPA, CMA
Vice-President Finance and Administration
Innotech-Execaire Aviation Group

Ian Damley • Director of Business Development
Sunwest Aviation Ltd.
Transport Canada Targeted Inspections Interim Report Released

Starting in April 2018, Transport Canada began inspecting CARs 604 operations, the first formal inspection program of PORD holders.

TC targeted 66 operators, 47 of whom were CBAA members, with analysis complete for 21 of them as of January 2019. CBAA is working directly with, or prepared to work with, the twenty-four members who have either not been inspected yet or for whom the process is not yet complete.

For those yet to be inspected, this interim report will provide further information to aid in preparation for the inspection as will the sample operations manual, on line SMS, and other documentation available to members on the CBAA RMS site (https://nad.obds.com/framework/Login.a5w).

The CBAA strongly encourages members to use this CBAA system as it has proven to be a user friendly, no frills or extras system to assure compliance with CAR 604 requirements. CBAA members using the system had no major problems with the targeted inspection.

For more information on how the CBAA can help you prepare for your inspection or to receive a summary of the Interim Report, please contact Merlin Preuss, mpreuss@cbaa.ca.

Airport Collaborative Decision Making (ACDM) suspended at Toronto Pearson

Effective February 12th, 2019, ACDM trials at Toronto Pearson International Airport have been suspended. At this writing, plans are still in place to institute the OCS reservation system. Please be assured that the CBAA continues to be actively engaged. The situation is fluid, so we urge you to access the CBAA Members’ Forum, ACDM Program CYYZ for the latest information.

Fatigue Regulations Implementation

Light Crew Member Hours of Work and Rest Periods regulations are now law. The regulations related to CAR 702 operations and a few other provisions of the new regulations are in force for commercial and private operators; however, for CAR 703 and 704 operators, the rest of the regulations do not come into force for four years i.e. until 12 December 2022. While that may seem a lot of time to address issues and problems with the new regulations, depending on the approach taken, there may not be much time at all.

We have contacted our commercial operator members asking them to participate in a working group that will identify the problem areas with the regulations and seek solutions. If you want more information or wish to participate in the working group, please email Merlin Preuss at mpreuss@cbaa.ca.

Accelerated Investment Incentive available for business aircraft

The government of Canada has introduce an Accelerated Investment Incentive to allow businesses in Canada to deduct the cost of their investments more quickly, thus increasing the attractiveness of making capital investments.

Aircraft are Class 9 Assets and therefore have a depreciation rate of 25%. Under the new provisions, the rate will be 37.5% in the year of acquisition. The proposed measures from the government of Canada are welcome, but not as helpful as those in the US, where the bonus depreciation rate is 100% of the adjusted cost base in the year of acquisition.

The BizAv Young Talent Initiative has an exciting year ahead. With our Ontario and Quebec expansion in late 2018, our team will now be spreading the word on all the exciting careers available in business aviation in three provinces.

The very first Ontario presentation happened in February in collaboration with the Commercial Aviation Management Student Council at the University of Western Ontario. As two of BizAv YTI’s founding members are Western University alumni, it was a great honour to return to the university and chat with current students and fellow alumni about our industry.

Presentations in all three provinces are set to kick off later in the spring with networking events to follow. The social media campaign Talent Tuesdays will also be making a comeback this spring on the BizAv YTI Facebook, Instagram, and Twitter pages. If you would like to be featured as one of our weekly business aviation professionals, please let us know (bizavyticbba.ca). In the meantime, we look forward to hearing from you with any suggestions or ideas and will keep you posted on social media on our next presentations and events!
EVENTS AND MEETINGS

Mark your calendar for CBAA 2019 – and get ready to STAMPEDE!

Join us for one of the most exciting aviation events of the year: CBAA 2019, taking place in Calgary during Stampede, July 9 – 11. Experience great venues: our Diamond sponsor, Sunwest Aviation’s state-of-the-art FBO for the exhibit and static and the brand new Calgary Westin Airport and the Hotel Clique for accommodations and the educational sessions.

Canadian “Dragon emeritus” W. Brett Wilson to Present Keynote Address

CBAA is proud to announce that W. Brett Wilson, father, entrepreneur, philanthropist and business aviation client and champion will present the keynote address to open CBAA 2019 on Wednesday, July 10th.

Mr. Wilson is best known for being a fan-favourite on CBC’s hit reality TV show Dragons’ Den where he established himself as the all-time lead deal-making “dragon.” He has built extensive holdings in the power, hydrocarbon, real estate, cannabis, agriculture, sports and entertainment industries. His business and philanthropic leadership have brought him considerable recognition including the Order of Canada (2011) and the Saskatchewan Order of Merit (2012). Brett continues to simplify and organize his life to focus on what is most important - his family, friends and health. Frequently (still after seven years) his semi-autobiography “Redefining Success: Still Making Mistakes” makes the Canadian bestsellers list.

Complimentary registration for PORD holder members

If you are an operator member and hold a PORD, we are pleased to give you a complimentary registration to CBAA 2019 – a savings of up to $600. This comprehensive no-charge registration package includes access to all major activities: educational and plenary sessions, the exhibit, static, meals and receptions.

Only the charity Golf Tournament and City Fun Night are extra. You will be sent your special code by email shortly. Please contact Lindsay Berndt, lberndt@cbaa.ca for more information or to find out if you qualify.

Book your hotel room now

With Stampede in town, avoid hassles and book your hotel room early! Get full details on our convention page on the CBAA website at www.cbaa-acaa.ca.

A memorable static and exhibit

As of February 1st, the exhibit was 75% sold out and over 16 aircraft confirmed. And that’s only the beginning!

Critical topics to be addressed:

You spoke, we listened. The industry-led national program committee is putting the final touches on a program based on the results of our first-ever survey industry-wide asking for your input on educational session topics.

CBAA 2019 will offer sessions on pilot shortages, Transport Canada and NavCanada updates, a 604 Hot Topics round table and much more of what you’ve asked for.

Check out the most recent program online at www.cbaa-acaa.ca.

Early bird registration now open!

Register and save with early bird registration until April 30th at www.cbaa-acaa.ca.

There’s time to party!

There’s lots of fun in store for you in Calgary! Don’t forget to sign up for our Stampede-themed Fun Night at the Hangar Museum and the annual Hope Air Charity Golf Tournament at the Silverwing Links Golf Course when you register.
MEMBERSHIP

New Members

Lux Ground Services

LUX Ground Services is the new FBO coming in operation for this Spring at CYHU. The place offers 24/7 full services, 300,000-square-foot ramp and luxurious facilities. It is a great alternative to CYUL for those wanting to get downtown Montreal faster but without compromising what defines a front-line FBO.

LUX offers the most competitive fuel and ground handling rates, as well as maintenance services that meet the highest standards of the industry. From its nice café to its VIP lounge with adjoining open-air terrace, the place is a wise all-in-one stop. The team can’t wait to welcome you in!

F. LIST GMBH (F/LIST)

F. LIST GMBH (F/LIST), from Thomasberg, Lower Austria, is a globally active provider of interior for business jets, yachts and residences, and employs more than 800 employees at six locations in Europe, the Middle East and the Americas. Passion, reliability and visionary spirit determine every step of this Austrian family-run business. F/LIST’s portfolio encompasses complete plug-&-play interiors including cabinetry, linings and hard floorings, as well as comprehensive aftermarket services from small touch-ups, interior and exterior cleaning up to complete cabin refurbishments.

At its new location in the greater Montreal area, F/LIST focuses on veneer, refurbishments, finishing and production of new products for business jet interiors.

Swiss Re Corporate Solutions

Through our dedicated team of aviation specialists based in Toronto, Swiss Re Corporate Solutions offers tailor-made insurance solutions for Canadian corporate aviation operators and owners as well as for FBO, airport owners, air service providers, aviation manufacturers, sub-contractors and MRO providers.

Swiss Re Corporate Solutions provides risk transfer solutions to large and mid-sized corporations around the world. Its innovative, highly customised products and standard insurance covers help to make businesses more resilient, while its industry-leading claims service provides additional peace of mind. Swiss Re Corporate Solutions serves clients from over 50 offices worldwide and is backed by the financial strength of the Swiss Re Group. Visit corporatesolutions.swissre.com

For more information, please contact:
Simon Tardif
Head Aviation Canada
Simon_Tardif@swissre.com

SUPPORT BA’S FUTURE WITH THE SCHEDULERS & DISPATCHERS SCHOLARSHIP

The CBAA is proud to support the future leaders of business aviation with exciting programs like the Biz Av Young Talent Initiative (see page 3) and the Schedulers & Dispatchers scholarship, now in its third year.

The CBAA Business Schedulers and Dispatchers Scholarship Committee provides an opportunity for current and prospective Canadian schedulers and dispatchers as well as aviation students interested in flight support careers (including air cadets), to receive a bursary up to $10,000 toward continuing their education. It consists of a bursary that covers both the institutional and expense components related to education and training.

Further information or to download the application form, please visit www.cbaa-acaa.ca.

Join our current sponsors by donating $1000 annually for the next three years. For more information and to sign up, please contact Aime O’Connor, aoconnor@cbaa.ca.

CBAA Awards Nominations

NOW OPEN

CBAA is proud to acknowledge leaders in the business aviation community who have raised the professionalism, safety and reputation of our sector. Winners will be honoured at CBAA 2019 convention, July 9-11 2019 in Calgary, AB.

The awards categories include:
- Honorary Lifetime Membership Award
- Award of Merit
- Safety Award
- Hope Air Philanthropist of the Year Award

For nomination forms and terms of reference, please visit our webpage at www.cbaa-acaa.ca under the ‘Scholarship/Awards’ tab and ‘Awards’.

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The CBAA makes your business better.
JOIN TODAY!

ADVOCACY
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- International, national and regional events
- Unique marketing opportunities

SUPPORTING OUR PEOPLE
- Scholarships, special educational opportunities

CBAA • ACA

For more information on membership, visit www.cbaa-acaa.ca or contact Lindsay Berndt, lberndt@cbaa.ca