



The official publication of the
Canadian Business Aviation Association

NEWS BRIEF

CBAA ready for fall session of Parliament

The opening of the fall session of Parliament will be an active and productive one for the CBAA.

We will build on the progress we made over the summer, meeting with officials at Transport Canada Civil Aviation (TCCA) on the **new regulatory framework**. We have a good foundation for reasonable accommodation, thanks to the findings of the industry/government focus group held in May, which is looking to the IS-BAO model for Canada. The focus group was convened by Transport Canada as a direct outcome of the CBAA's lobbying efforts and has been a major impetus for positive change.

Last month, members were asked to comment on the proposed regulations documented in the **Flight Crew Fatigue Management** working draft report, as its recommendations were inappropriate for business aviation, which needs to manage risk associated with fatigue differently from commercial operations. Members' input was critical and used to support the CBAA's first comments on the draft report. CBAA comments were submitted jointly with like-minded associations that shared our concerns and wished to pro-



vide a common front to initiate change. At this writing, Transport Canada is expected to publish the final working group report on August 15, 2012. At that time, a similar joint report will be created that fully documents dissents. More information will be available on our website and in future editions of our News Brief.

Facilitation is another key file for members. As previously reported, CBAA scored a major victory on this front, with the **Canada Border Services Agency (CBSA)** now allowing business aviation aircraft carrying up to 39 persons on board, including crew, to report to the CBSA through the Telephone Reporting Centre. As well, the **Beyond the Borders** Canada-U.S. agreement has ushered in a new era of border co-operation – with many key initiatives already

underway. Our third annual **Cross Border Conference** held jointly with NBAA in Ottawa, December 6-7, 2012, will be a perfect time to find out what this historic accord will mean for business aviation.

Our direct work for members continues as well, providing a wide range of services and flight operations support, including filing IFR and Type Rating renewal on your behalf at no charge, help on your issues and special savings and benefits available only through the CBAA.

Please visit our website, www.cbacaa.ca, for more information and updates. And check out our web-based Operators Resource Centre (members-only access), which provides key and current information on a range of issues and operational procedures and notices. 🍁

CEO'S CORNER



Sam Barone

OUR ADVOCACY IS CHANGING WITH THE TIMES

The way the federal government operates has changed dramatically. The CBAA has kept pace, adapting to the "new normal" and finding new and better ways to reach our advocacy goals.

In the past, the main job of senior bureaucrats was to create policies, programs and regulations that were aligned with the government's goals. That critical job still exists, but today these same people must also be highly skilled managers, reporting up the line, sometimes as high up as the Prime Minister's Office, before any decisions can be implemented.

With more time spent managing process and less time and resources to deliver programs, senior

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SAM BARONE CONTINUED

bureaucrats have to be open to new ideas and innovative ways of getting the job done. Early on, we recognized this as an opportunity for business aviation and the CBAA.

We are spending a lot less time debating overarching policies and a lot more time getting into the day-to-day details, working with civil servants to find solutions that meet our sector's needs as well as theirs.

This means two things for our association and members. First, we have more work to do on each file; we can no longer simply state our views on government's approaches and wait for them to find solutions. We have to work with them on their tactics – and that takes time and expertise. Second, with fewer resources, government becomes more reactive; if no one is sounding an alarm, there will be no action.

In other words, unless the CBAA is there to speak up for the unique needs of business aviation, our sector will just

get lumped in with commercial and commuter regulations and policies. Not because it is the best way, but because it is the path of least resistance. We are seeing this trend on a number of files, and we are pushing back very hard. Our members are a critical component, providing us with their real-life examples as ammunition.

One proof of our success is how Transport Canada Civil Aviation is now approaching the business aviation regulations file. Initially, the Interim Orders were conceived as the blueprint for the new regs – as complex and over regulating as they are. Today, TCCA is seriously considering a completely different approach – the IS-BAO model, far simpler, realistic and a method that has already demonstrated its bona fides through IBAC.

Necessity truly is the mother of invention – we had to reinvent how we work with the civil service. As it turns out, for business aviation and for government, it is also the best way forward. 🍀

Merlin Preuss to speak at first Business Aviation Safety Seminar held outside the U.S.

Merlin Preuss, CBAA Vice President of Government and Regulatory Affairs, will address the first Business Aviation Safety Seminar (BASS) to be held outside the United States. As a former Director General of Civil Aviation at Transport Canada and an architect of the Canadian aviation SMS, Merlin is one of Canadian aviation's most influential and knowledgeable individuals.

Held annually in partnership with the U.S. National Business Aviation Association (NBAA), and this year supported by the CBAA, the 58th annual Business Aviation Safety Seminar provides a forum for examining safety matters of special concern to business aviation industry leaders, operators, regulators and university researchers.

"The CBAA welcomes the opportunity to support this prestigious event" said CBAA President and CEO Sam Barone. "It is significant that the Flight Safety Foundation has recognized how the Canadian business aviation sector has matured, and has chosen to hold its 2013 North American seminar in Montréal, a global aviation centre that is home to the head offices of the International Air Transport Association, International Civil Aviation Organization and International Business Aviation Council."

"We are very pleased to bring our Business Aviation Safety

Seminar to Canada for the first time in 2013," stated William R. Voss, President and CEO of the Flight Safety Foundation. "This seminar attracts a wide range of representatives from the business aviation community who are interested in the latest technological and human factor advances in flight safety. We hope to see a large turn-out from the growing Canadian business aviation community for this important seminar."

The 2013 event will be held, April 10–11, 2013, at the Fairmont Queen Elizabeth Hotel in Montréal, Québec.

For more information, please visit: www.flightsafety.org/BASS 🍁

FYI Operators!

We are pleased to provide a summary of the latest information, regulations and CBAA advocacy affecting your business. For more detail, visit www.cbba-aca.ca or contact Merlin Preuss, Vice President Government and Regulatory Affairs, mpreuss@cbba.ca

- **Updated version of Industry Guidance: Airport Security Programs now available**
- **Amended Terrain Awareness Warning Systems (TAWS) regulations now in place**
- **NAV CANADA consulting with stakeholders on new instrument procedure design policy**
- **Private Operators Interim Order re-issued**
- **Proposed fatigue management rules threaten business aviation operations**
- **CBAA and industry focus group give Transport Canada new options for business aviation regulations**
- **CBSA increases BA flight limit to 39 passengers and crew from 15**
- **CBSA/CBAA biannual meeting minutes**



FYI

CBAA to help promote the Canadian aerospace sector at NBAA 2012

CHAPTER MEETINGS

SEPTEMBER 13, 2012

Quebec Chapter Meeting
Information: www.cbaa-acaa.ca
Contact: David MacLean, david.maclea@flightsafety.org

SEPTEMBER 25, 2012

Northern Alberta Chapter Meeting
Information: www.cbaa-acaa.ca

SEPTEMBER 26, 2012

Southern Alberta Chapter Meeting
Information: www.cbaa-acaa.ca
Contact: cbaa_cyy@yaho.ca

SEPTEMBER 27, 2012

Ontario Chapter Meeting
Information: www.cbaa-acaa.ca

SEPTEMBER 27, 2012

Pacific Chapter Meeting
Information: www.cbaa-acaa.ca
Contact: Scott Harrold, sharrold@landmarkaviation.com

INDUSTRY EVENTS

OCTOBER 30 – NOVEMBER 1, 2012

NBAA 2012 – Orlando, FL
Information: www.nbaa.org

DECEMBER 6 – 7, 2012

3rd Annual CBAA/NBAA Cross Border Issues Conference
Ottawa, ON
Information: www.cbaa-acaa.ca or www.nbaa.org

APRIL 10 – 11, 2013

Business Aviation Safety Seminar Montréal, Québec
Information: www.flightsafety.org/BASS

The CBAA, in partnership with the Department of Foreign Affairs and International Trade, will be promoting Canada's world-class aerospace sector at a special luncheon during NBAA 2012. The luncheon will be held on October 31, and feature Québec's Scientific Representative to the U.S. and Canadian astronaut Julie Payette as guest speaker.

"Ms. Payette exemplifies the quality and skills in Canada's aerospace sector" said CBAA President and CEO Sam Barone. "We are pleased to partner with the department of Foreign Affairs and International Trade at this major event, to showcase both Canadian aerospace, as well as a truly outstanding Canadian." 🍁



Save the Date!

CBAA/NBAA Cross Border Issues Conference

December 6-7, 2012 – Ottawa, ON

CBAA Chapter meetings revving up for the fall

The CBAA chapters are revving up with a series of fall meetings. Chapter meetings are an excellent way to network with the location business aviation community, catch up on important news and identify issues that need to be addressed. Please see the sidebar for dates. For more information, contact the chapter in your area or Rachel Duchesneau at CBAA, rduchesneau@cbaa.ca



CANADIAN BUSINESS AVIATION ONLINE



Industry Roundtable series now online

WINGS magazine's 2nd annual Industry Roundtable is now online at wingsmagazine.com. Filmed at CBAA2012, the series, which features CBAA CEO Sam Barone as well as leading business aviation executives, is a topical and lively review of industry issues hosted by WINGS Editor Matt Nicholls.



Hope Air Toronto Pearson Runway Run

Hope Air has produced a video celebrating the Toronto Pearson Runway Run: this event has been a great success for Hope Air. You can view the video on the Hope Air YouTube channel at: http://www.youtube.com/watch?v=8p_8Aia9hIg&feature=youtu.be

Bombardier Aerospace revs, business aviation order intake up in Q2

Bombardier Aerospace's revenues totalled \$2.3 billion, compared to \$2.1 billion last fiscal year. A total of 62 aircraft were delivered during the second quarter ended June 30, 2012, compared to 56 for the corresponding period last fiscal year. Bombardier Aerospace's backlog increased by 14.5 per cent reaching \$25.2 billion as at June 30, 2012, compared to \$22 billion as at December 31, 2011.

Bombardier Business Aircraft saw a strong level of order intake with 134 net orders compared to 43 for the corresponding period last fiscal year. This includes the conclusion with NetJets Inc. of the largest business aircraft order in Bombardier's history, for 100 aircraft of the Challenger family, with options for 175 aircraft. 🍁

Field Aviation receives FAA STC for Dash 8 Classic Series Air-Operable Door

Field Aviation, an Amavco company, has received a Supplemental Type Certificate (STC-ST03120NY) from the Federal Aviation Administration (FAA) for installation of its proprietary Air-Operable Baggage Door (AOD) on the DHC-8-100/200/300 series of aircraft. The FAA STC complements a previously issued Transport Canada STC and paves the way for modification of FAA-registered classic Dash 8 series aircraft operating in special mission roles.

MEMBERSHIP BENEFITS

@CBAA-ACAA.CA

CBAA defends your interests – and helps support all aspects of flight operations. Members enjoy a wide array of exclusive benefits, plus direct influence on the CBAA's advocacy agenda.

INFLUENCE GOVERNMENT

Members drive the CBAA advocacy agenda, determine the issues and propose solutions. Recently, members have provided essential input into our discussions with the Canada Border Services Agency, fatigue management regulations, and the new business aviation regulatory framework.

For more information on CBAA member benefits, visit our website, <http://www.cbaa-acaa.ca/> or contact **Rachel Duchesneau**, rduchesneau@cbaa.ca.

OPERATORS RESOURCE CENTRE

The Operator Resource Centre is your one-stop destination for all information relating to operations in Canada and internationally. Here you will find information and documents from NAV CANADA, Transport Canada Internal Process Bulletins, the POC Manual (for reference), and more.

INDUSTRY PARTNERS PROGRAM

Take advantage of CBAA's exclusive agreement with industry suppliers for savings and special deals on insurance, training and a range of other products and services.

NEW JOB BOARD

CBAA members can now submit employment opportunities on CBAA's new Job Board! Reach out to industry professionals to fill your employment needs, and find new career opportunities with other CBAA member companies! Contact Rachel Duchesneau, rduchesneau@cbaa.ca for more information.

IFR AND AIRCRAFT TYPE RENEWAL FORMS

CBAA will complete and file these forms for members.

www.cbaa-acaa.ca

For more information on how the CBAA works for the business aviation community, and how it can work for you, contact Rachel Duchesneau, rduchesneau@cbaa.ca

